

Where you're going depends on where you've been.





Intense. Intimate. Inspiring.

The Joseph H. Lauder Institute of Management & International Studies was founded by brothers Leonard and Ronald Lauder in 1983 in honor of their father, Joseph H. Lauder. The Lauder Institute is a pioneering joint degree program for aspiring global business leaders. Lauder students earn a Wharton School MBA plus an MA in International Studies from the University of Pennsylvania.* We combine a top-ranked business degree with intercultural leadership skills, interdisciplinary coursework, language studies, and research — providing a foundation for our graduates to excel in careers around the world throughout their professional lives.

The mission of the Lauder Institute is to develop outstanding business leaders who look globally, engage locally, and act responsibly to have powerful impact in the world.

Responsible Impact

Acting with insight, integrity, compassion, and courage to responsibly change the world for the better.

Local Depth

Recognizing and appreciating the uniqueness of different cultures, communities, and countries, and learning to work and live successfully within them.

Global Breadth

Understanding and respecting diverse people and perspectives, and building connections between different cultures, communities, and countries.

Strong Community

Nurturing a supportive community on campus and worldwide, with a shared global mindset, close bonds, and lifelong friendships.

Professional Foundations

Developing leading-edge knowledge and essential skills for exciting, fulfilling, and successful careers.

*At Lauder, students can also earn a JD/MA joint degree in 3 years from the Penn Carey Law School and Penn's School of Arts & Sciences.

The Lauder Institute Class of 2024



AFRICA

FRANCOPHONE

Ignacio Marchionna Faré
Zahio Alexia Marissa Sahue
Mamadou (Mohamed) Sall
Joshua Wong

GENERAL

Sidar Cem Alagoz
Gedalia Gillis
Edward Johnson
Franck Ouattara



EAST AND SOUTHEAST ASIA

JAPANESE

Ilia Beloly
Chad Clayton
MelodyR. Xie

KOREAN

Ben Chon
Eun Soo (Jackie) Kim
Eunice Yoon Ko
Ha Hyung (Harry) Lee
Samuel South

MANDARIN CHINESE

Kelly Arifin
Michael He
Rebecca Liu
Jason Mah
Natasia Nabila*
Emma Robinson
Marisa Salatino
Fred (Crawford) Taylor
Mei-Li Thompson
Bonnie Young
Bonnie Zhang



EUROPE

FRENCH

Megan Burton
Matt Cullom
Nathan Gee
Luke Delaine Iott
Cristian Navarro Delgado

GERMAN

Arunav Kanoria
Alonso Torres-Llosa



RUSSIAN

Charles Belina
Katerina Dyakova
Fidan Karimova
Ronit (Rose) Katz
Phillip J. Weinstein



GLOBAL

Mercedes Beras Goico
Anna Breu
Xinyun Dong
Piotr Dziadosz
Gabriela Goncalves Marques
Masaki Goto
Tom Kwong Chun Ng
Mariana Traipe
Wenjia You



SOUTH ASIA, THE MIDDLE EAST AND NORTH AFRICA

ARABIC

Radwan Munkarah
Karim Stinner

HINDI

Maithili Appalwar

Jyotika Chandhoke
Rukun Goel
Sabrina Jain



LATIN AMERICA

PORTUGUESE

Manuel (Manolo) G. Diaz Corrada*
Rodolfo A. Fumero Quiros
Mateo Guerrero Morales
Diego Martinez Gonzalez
Franco Nilo
Joshua Okonneh
Ignacio Osorio
Gabriel Reizin
Pablo Terán
Rafaela Maria Tord Lira



SPANISH

Daniel (Dan) Olickal Abraham
Graham Anderson
Lina Bauer
Alexander Brewster
Colin Frederick
Ana Marcela Lopez
Maesoumeh (Mas) Mohammadkhani

Adam Stein*

*JD/ MA Student



DANIEL (DAN) OLICKAL ABRAHAM

Dan was born in New York City but spent his childhood moving around the United States. Growing up as a cross-cultural kid (CCK) with Indian immigrant parents, he developed an interest in intercultural relations and global affairs from an early age.

Dan graduated cum laude from Rice University in Houston, Texas, with a degree in cognitive sciences and economics. In his junior year, he studied abroad at the Universidad de Granada. During his time in Spain, he was appointed as a Rice Gateway International Ambassador, representing the university abroad and working to strengthen ties with local community leaders.

Dan began his career in management consulting with Oliver Wyman, where he advised executives across the U.S. and Mexico on corporate strategy engagements and private equity due diligence assignments. Wanting to experience Latin America's nascent entrepreneurial ecosystem, he also completed a secondment with the deals team of Acumen/ALIVE Ventures, Colombia's leading early-stage impact investing firm.

Seeking further on-the-ground exposure to emerging market entrepreneurship, Dan moved back to Bogotá to join Polymath Ventures. As chief of staff and vice president of operations, he led efforts to scale the venture studio and further its mission of building new companies from scratch that would serve the Latin American middle class. He also oversaw talent development, operations, and profit and loss functions for the organization.

At Wharton and Lauder, Dan is excited to build on these experiences and deepen his understanding of Latin American geopolitics and international development theory to better champion local entrepreneurs in the region. In his spare time, he enjoys board games, Indian cooking, Latin dance, and traveling to new places around the world.





SIDAR CEM ALAGOZ

Sidar was born in Alanya, the tourism capital of Turkey. Interacting with tourists from all around the world during his summer jobs made Sidar discover his passion for exploring different cultures. When he received a scholarship from a leading boarding high school in Istanbul, he immediately decided to accept because such a move would allow him to explore the rich cultural heritage of Anatolia. During high school, Sidar was active in many extracurricular activities. He was the president of the first Global Issues Network Conference in the Middle East and led a project group focusing on endangered cultures in Anatolia.

After discovering the treasures of Turkey, Sidar wanted to continue his quest for cultural exploration by studying abroad. He received a full scholarship from Bocconi University in Milan, so he moved to Italy to study international economics and finance. In Italy, not only did he develop practical business understanding and strong financial skills, he also improved his leadership skills through extracurricular activities. He was the founding president of the Community of International Bocconi Students (CIBS) and the international students ambassador for the Bocconi Guidance & Recruitment Office.

Sidar then attended London Business School and earned a master's degree in financial analysis. While there, he improved his financial analysis skills through coursework and discovered his desired career path after an impact consulting project in Medellin, Colombia. Enjoying the experience of navigating through ambiguity to solve important problems, Sidar decided to become a consultant.

Sidar joined the Dubai office of Roland Berger. He worked on projects in different industries and geographies, including designing a B2B used cars marketplace for a conglomerate based in the United Arab Emirates, conducting due diligence on a mortgage financing company in Saudi Arabia, and assessing the market for an industrial waste management player in Malaysia. However, after his first year, he decided to focus on sustainability and circular economy projects.

At Wharton, Sidar hopes to complement his finance and strategy background with general management and entrepreneurship skills. At Lauder, he hopes to gain a deeper understanding of the social and political intricacies that hinder sustainable development efforts in Africa. In his spare time, Sidar loves to play tennis, cook, read, and travel. He speaks Turkish, English, and Italian.





GRAHAM ANDERSON

Graham was born in Brussels, Belgium, and grew up in Hong Kong, London, and San Francisco. With a Californian father and Nicaraguan-New Yorker mother, Graham considers himself an international American and now calls New York City home. He was schooled in three languages before the age of 8, which made him deeply appreciate learning from others and eager to acquire new skills.

Graham earned his bachelor's degree at Northwestern University, where he studied history and international relations and graduated cum laude and Phi Beta Kappa. His senior thesis focused on the diplomatic failings of British colonialists in ensuring democratic freedoms for Hongkongers. Outside of the classroom, Graham was a teaching assistant in economics and a summer program counselor for incoming first-generation students.

After college, Graham worked in management consulting at EY-Parthenon in San Francisco and New York. He most enjoyed his projects in growth strategy and due diligence for education and edtech clients. His highlight was successfully pitching a community college transfer partnership to the president of a large state university system, providing hundreds of low-income rural students a pathway to a prestigious flagship institution. After EY-Parthenon, Graham worked in corporate strategy focused on pre-IPO growth at SimpliSafe, a Boston-based home security technology firm.

At Wharton and Lauder, Graham looks forward to mastering the Spanish skills that have helped him connect with his Nicaraguan family and provide a bridge to over half a billion speakers. A staunch supporter of Arsenal FC after his London upbringing, he hopes to leverage Lauder language abilities in Spanish interviews of top-flight soccer officials in Spain and Latin America to analyze the politics and economics of regulatory innovation and breakaway leagues. Most of all, Graham wants to combine Wharton's innovation resources with Lauder's international focus to explore an international career in edtech and empower students worldwide.

Graham's personal passions include maps: When he moved to New York City at the start of the COVID-19 pandemic, he spent months meticulously cataloging his favorite bars and restaurants through photos and review apps by covering every single neighborhood in Manhattan on foot. He looks forward to exploring Philadelphia with classmates and facing off with soccer club friends and rivals alike.





MAITHILI APPALWAR

Maithili's formative years were spent learning from a "family of rebels" – great-grandparents who fought in India's freedom struggle, a grandmother who was the only woman in her graduating class in medical school, and parents who started a company right after India's first major financial scam, when business was incredibly taboo. She spent the first 17 years of her life shuttling between the bustling metropolis of Mumbai and Silvassa, a small industrial town where her parents had their factory.

In 2014, Maithili moved to Atlanta, Georgia, to attend Georgia Tech, where she studied industrial engineering and psychology. Her senior thesis focused on mental health literacy in low-resource areas and won the President's Undergraduate Research Award. Maithili was in leadership for the GT International Ambassadors and the New Student and Transition Programs, experiences that solidified her belief in the power of diverse communities.

In 2016, Maithili founded Avana, a for-profit social enterprise that creates affordable technologies to pull farmers out of hunger and poverty. Maithili conceptualized Avana's flagship product, Jalasanchay, an end-to-end water conservation solution that has saved more than 50 billion liters of water on more than 30,000 farms. The consistent water supply created with Jalasanchay has increased associated farmer income by 98.7%.

Through her company, Maithili has launched seven products, scaled distribution to eight Indian states, and led the creation of five warehouses. These measures helped grow Avana's revenue to \$10 million and allowed it to double during the pandemic. The business has been profitable since inception.

For her work with Avana, Maithili received Georgia Tech's Environment Leader Award and KS2 Technology's Most Innovative Technology Award. She was recognized in Georgia Tech's 40 Under 40, a list of the school's most promising innovators, entrepreneurs, and trendsetters. She is also a 2019 recipient of The Diana Award, which is given in honor of the late Princess of Wales to young changemakers for their social/humanitarian work. Avana has been featured in Forbes, The Economic Times, The Times of India, and The Hindu.

Maithili is motivated to pursue the Wharton and Lauder joint degree to explore how intercultural immersion can promote exchange of business practices in fragmented industries such as agriculture, education, and the arts. She is interested in exploring how investing can be used in tandem with entrepreneurship to better impact these sectors.

In her free time, Maithili can be found with her nose in a book, mothering her plants (the most recent one being a red chili), or dragging her friends to an art museum.





KELLY ARIFIN

Kelly grew up in Singapore and Indonesia. She was raised in a multicultural family where Bahasa Indonesia, English, Chinese, and Dutch were spoken. She attended an international school in Jakarta, where she was exposed to a melting pot of cultures and learned French and Mandarin. She has ingrained an appreciation for all cultures and looks forward to deepening her knowledge at Lauder.

Kelly attended the University of California, Los Angeles and graduated with honors with a bachelor's degree in business economics with a minor in entrepreneurship. At UCLA, Kelly served as external vice president for Ascend to expand professional development opportunities for one of the largest pan-Asian student networks on campus. During her summers, she interned at PricewaterhouseCoopers' corporate finance team in Jakarta and EY's financial services advisory practice in Los Angeles, discovering her passion in finance and experiencing different work culture environments.

After graduation, Kelly joined JPMorgan Chase & Co. in Los Angeles as a commercial banking analyst, developing her analytical and communication skills to build relationships with founders to optimize their capital structure and transact efficiently. Through her rotational program, Kelly explored diverse industries including higher education, health care, nonprofits, life sciences, technology, and disruptive commerce. She found her interest in emerging growth technology and plans to explore venture capital investing after earning her MBA. To continue her focus on improving professional development, Kelly led NextGen Los Angeles events and led trainings for the analyst class and interns.

At Wharton and Lauder, Kelly is eager to develop her understanding of emerging technology in East and Southeast Asia and to sharpen her Chinese language skills. She also looks forward to developing an interdisciplinary, international business mindset to understand how businesses can thrive as the world becomes increasingly interconnected.

In her spare time, Kelly enjoys photography, yoga, and swimming. She is looking forward to exploring Philadelphia, experiencing cultural immersion, and developing strong friendships with her Wharton and Lauder peers.





LINA BAUER

Lina was born in Washington, D.C., which exposed her to diverse cultures and languages from a young age. She was raised in a multicultural community and continued to pursue her love of languages during her early years by learning French and completing the International Baccalaureate Diploma Program during high school.

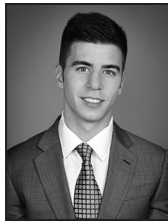
Lina earned her bachelor's degree at the University of Maryland, College Park, where she studied finance and pursued a minor in French. She was involved in three honors programs, including a three-year interdisciplinary, experiential learning program and a language immersion program with a Russian specialization. While pursuing her degree, Lina served on the Dean's Student Advisory Council, as president of the International Economics and Finance Society, and as a vice president of the undergraduate Student Government Association. She simultaneously pursued her passion of using her business coursework to volunteer in the community; Lina applied her finance courses to consult for women-owned businesses.

After graduating, Lina worked to improve health care outcomes through Deloitte as a commercial analyst. Lina won six company awards for her work, including a national firm-wide award for exemplary contributions to a COVID-19 project. She was promoted one year early on an accelerated track to senior consultant. Her most notable projects included designing private and public sector strategies to improve the pharmacy patient experience in rural ZIP codes and to reduce racial disparities for COVID-19 adult immunizations. Lina's work centered on developing and implementing a health equity program to support about 500 organizations to increase COVID-19 vaccine uptake. Lina also used her French linguistic knowledge to volunteer for a health care-focused neglected tropical disease initiative to improve patient outcomes in West Africa. In addition, she led the Washington, D.C., chapter of Inspire, a national volunteer organization that provides consulting services to over 70 nonprofits annually; she worked with companies to increase funding access for critical global health programs.

At Wharton and Lauder, Lina looks forward to collaborating with an international cohort of scholars with a similar desire to be global business leaders, including developing country-specific context with the Lauder linguistic, immersion-based education. Upon completion of her MBA and MA, she plans to work with private, public, and nongovernmental organizations to improve patient care across borders.

Lina speaks French, Spanish, Russian, and a bit of Italian. In her free time, she enjoys picking up new styles of dance (as a former competitive ballroom dancer), watching Italian films, practicing yoga, and meditating.





CHARLES BELINA

Charles was born and raised in Memphis, Tennessee, where he learned from an early age to view a country's literature as a lens into its culture. He developed an interest in foreign languages when his mother, though not Russian herself, bestowed on him an appreciation for Russian literature, slipping into a reverent tone whenever mentioning the names Dostoevsky or Tolstoy. Her claims about the greatness of the country's literature eventually persuaded Charles, then a high school student who enjoyed reading and academic challenges, to order a Russian language textbook. Soon thereafter, he found a Russian teacher and set off to read some of the world's best books in their original language.

Charles attended New York University, graduating in 2016 with majors in both physics and philosophy. Outside of the classroom, he learned how to salsa, competing across the Northeast as a member of the Ballroom and Latin Dance team, and worked as an undergraduate physics researcher in NYU's Center for Soft Matter Research. While at NYU, Charles further developed his interest in Russian, using electives to take Russian language classes and spending portions of each summer at language schools in post-Soviet states.

After graduation, Charles combined his interests in Russian and physics by moving to Moscow to start a master's program in materials science at the Skolkovo Institute of Science and Technology. During these studies, Charles focused on renewable energy technology, researching organic semiconductors for use in solar cells and interning at InEnergy, Russia's largest developer and producer of fuel cells.

Eager to learn more about the business world after years of scientific work, Charles moved back to New York City and joined Management Solutions, a Spanish consultancy with a global financial services client base. As a member of the Financial Commodities and Risk Consulting division, Charles focused on credit risk, programming and designing models to help financial institutions evaluate prospective clients and rate their current portfolios. Over his three years at the firm, Charles became proficient in Spanish, taking advantage of company lessons provided to non-native speakers.

At Wharton and Lauder, Charles looks forward to continuing his Russian language studies and exploring global economic issues related to sustainability. In his free time, Charles enjoys snowboarding, tennis, yoga, salsa dancing, and discussing monthly reads in his book club.





ILIA BELOLY

Ilia was born in St. Petersburg, the Russian city called “the window to Europe,” and from childhood was fascinated by the history and cultures of Europe. After pursuing an undergraduate degree in international management from The Saint Petersburg State University with a year abroad in University of Leuven, Belgium, Ilia worked as a credit risk analyst in VTB, Russia's biggest state-owned bank. With a passion for kaizen – the Japanese concept of continuous improvement – Ilia wanted to gain a more hands-on approach to management. He pivoted his career into quality management, working for Toyota Production System to apply quality procedures to auto manufacturing.

After receiving a full scholarship from government of Japan to pursue a graduate degree, Ilia relocated to study technology management at the University of Tokyo. Working on analysis of oil and gas wells' profitability, Ilia developed interest for energy and related challenges. In order to understand the issues deeper, he pursued a public policy degree with specialization in energy policy and pursued internships in domestic energy companies. During his time at the University of Tokyo, Ilia co-founded a startup addressing off-grid electricity access in rural sub-Saharan Africa. The venture reached seed stage and received \$100k in investment and grants.

Ilia continued his career in Tokyo with a small renewable energy development company, creating and leading the team for hydropower projects origination and early project development. He then moved to Acacia Renewables, a portfolio company of Macquarie Capital, where he led project development for onshore wind projects and large offshore wind projects in Japan and South Korea. For the last two years, Ilia worked at JERA, the largest power generation company in Japan, helping to create a global portfolio of renewable energy projects focusing on fixed-bottom and floating offshore wind. Ilia enjoys renewable energy investment work because it allows him to see both the financial and technical sides of the business.

At Lauder, Ilia will deepen his understanding of East Asia history and geopolitics, polish his Japanese language skills, and develop basic skill in Mandarin Chinese. He hopes to find the best application of his skill set and his cross-cultural experience of working in Asia. At Wharton, Ilia will deep dive into courses on valuation, venture capital, and corporate finance to enhance his financial skills, and he will delve into the climate tech industry. Ilia's long-term goal is to launch a cleantech fund that will source innovative tech ventures from Japan, Russia, and Central Asia.



Lauder Focus: East and Southeast Asia, and Japanese



MERCEDES BERAS GOICO

Mercedes was born in Santo Domingo, Dominican Republic, and raised by social entrepreneurs. From a very young age, the empowered women in her family taught her that it is crucial to design businesses that both contribute to the bottom line and promote sustainable socioeconomic transformation, a subject that she is still deeply passionate about.

Mercedes learned to appreciate her country and culture at a young age but always yearned to explore outside her small island and learn through different perspectives and languages. In high school, she led the Model United Nations Club to become a global citizen and studied French in L'Alliance Francaise for five years. She also participated in a number of global exchange programs.

At 17, she was awarded a full merit scholarship at American University in Washington, D.C., and became the first member of her extended family to attend college in the U.S. Mercedes graduated magna cum laude with a Bachelor of Science in finance and a minor in accounting. While living in Washington, D.C., she was able to explore international perspectives and grow in a melting pot of politics and culture.

Fueled by her passion and curiosity about financial markets, upon graduation Mercedes joined Citi in New York. While in the company's three-year Institutional Client Group Analyst program, she rotated among strategy and client facing teams but sought a permanent role in the Sales & Trading Securities Lending desk, working directly with hedge funds. Mercedes then pursued an experience closer to her Latin America roots and joined the Private Bank Investments team covering Mexico and Brazil.

Mercedes is deeply passionate about empowering women through financial education, so she led the New York office efforts in the Citi LATAM Women Committee. She was also part of the Citi Private Bank Analyst Program Steering Committee to hire diverse candidates into the workplace and mentor them to encourage their success.

Mercedes is involved in the ADOPEM NGO Young Women Leadership Development Program as a keynote speaker and mentor to inspire young women participants from across Latin America to pursue their personal and professional goals. The organization, founded by her grandmother in the Dominican Republic, works with the ADOPEM microfinance bank to promote financial education for women in the country.





ANNA BREU

Anna was born and raised in the United States and spent her childhood exploring the natural beauty of New England. Her love of the outdoors inspired her to become a nationally competitive cross-country skier during high school, and after graduation, Anna moved to Norway to chase her dream of professional skiing. New to the country, culture, and language in Norway, Anna learned many important lessons about the U.S.-centric perspectives she had grown up with. This experience proved to be a turning point, and Anna has since been committed to consciously disrupting and broadening her worldview.

Anna returned to the U.S. to get a degree in environmental studies at Middlebury College and began her career as a strategy consultant in San Francisco because she wanted to build a broad business foundation before transitioning into sustainability-focused investing and entrepreneurship. As a consultant for BTS, Anna worked with leading technology companies during periods of high growth and mergers and acquisitions, with a public utility as it wrestled with the challenges of adapting to distributed solar generation, and with the world's leading cocoa and chocolate manufacturer as it implemented sustainability strategies.

Consulting also opened doors for Anna to work internationally, and she partnered with organizations and leaders spanning six continents. The challenges and lessons of working internationally have been energizing for Anna, and in 2019, she was sponsored to move to her organization's European headquarters in London.

While in London, Anna's desire to make a difference with sustainability strategies was turned inward in her organization. She helped develop the regional strategy for the company's not-for-profit arm and piloted an initiative where members of the core consulting business can volunteer via the not-for-profit's work in London schools.

Outside of work, Anna is passionate about volunteering in her community. She is active with a local Riding for Disabilities charity, assisting with horseback-riding therapy sessions for children with physical disabilities and special needs. Immediately before starting at Lauder, Anna also spent time in Zimbabwe, volunteering with an animal conservation project. Furthermore, Anna has explored the intersection of business and sustainability as a writer and strategist for an environmental action website.

At Wharton and Lauder, Anna is eager to build the skills to be a successful entrepreneur. She is particularly excited about the potential for building circularity into the economy.



Lauder Focus: Global



ALEXANDER BREWSTER

Alexander spent his childhood living in Trinidad, Jamaica, Barbados, Suriname, and Peru, where at a young age he was fortunate to find comfort in the cultural similarities of the communities that helped raise him. His youth was filled with eavesdropping on conversations between expatriates, foreign service professionals, and NGO contractors discussing cultural rivalries, the effects of propaganda, and global conflicts. The internalization of those stories, along with the joy Alex felt when he found common ground with new friends in different languages, played a large part in crafting his globalist worldview.

Alexander decided to study chemical engineering at the University of Michigan, combining his love of math and chemistry. After graduation, he moved to Denver, Colorado, to work as a risk engineer with AIG focused on high-hazard occupancies. Assessing Fortune 500 clients, he learned how engineering processes and supply chains were set up and the importance of investing in trusted managers for safe and efficient operations. Getting to know oil drillers in Texas, whiskey distillers in Kentucky, bio-pharmacists in Arizona, and wind farm mechanics in Wyoming, Alex absorbed myriad perspectives and learned how to build trust with clients and other stakeholders.

After leaving AIG, Alex joined two connected boutique firms with Caribbean roots -- IWC Capital, a real estate private equity firm in Brooklyn, and York, an asset manager in Panama City, Panama. At York, Alex worked closely with influential Caribbean institutions and high net-worth individuals. He spotted an opportunity to advise potential investors on impactful and profitable regional projects. Interviewing venture capital and private equity managers, angel investors, entrepreneurs, and product specialists at investment banks, Alex successfully pitched and developed a new product line providing alternative investments for regional clients.

At Wharton and Lauder, in addition to achieving Spanish fluency, Alex plans to enhance his understanding of the Latin American entrepreneurial ecosystem as well as study frameworks for reinforcing economic connections among countries in the growing global south. He is excited to add to his technical financial knowledge and engineering experience by including significant qualitative study of environmental sustainability, responsible corporate governance, and social empowerment through private investment.

Alex spends his free time cooking, reading sci-fi novels, and following his favorite sports teams. He also loves using his chemical engineering skills to upvalue local produce through fermentation, refining, and distillation. He's currently working with a cocoa farm collective in Trinidad and Tobago to standardize its cocoa fermentation process.





MEGAN BURTON

Megan was born in St. Louis, Missouri, but grew up in metropolitan Chicago. As a kid, she fell in love with learning languages and experiencing new cultures – partly due to her best friend, who was Puerto Rican and surrounded her with Spanish and bachata dancing. Interested in expanding her cultural awareness, she began studying French in middle school, where language became the door to another realm, each word rich with history and meaning. With a parallel passion for consumer health, Megan earned a Bachelor of Science in biomedical engineering with a minor in French from Northwestern University. After a semester in Montpellier, France, and eager for more knowledge, she accepted a Fulbright scholarship to study genetics at Institute Curie in Paris. During her year in Paris, she gained a deeper appreciation for multiculturalism and how it affects global business.

Megan wanted to apply emerging research to solve real-world problems, so she joined Kearney as a management consultant to better understand the issues facing businesses and their consumers. At Kearney, she helped clients transform their products and customer programs to address shifting market trends. She also enjoyed managing projects at Kearney's Product Excellence and Renewal Lab (PERLab), which is focused on product transformation. That work kindled her joy in designing consumer products and grew her expertise in leading portfolio transformations rooted in innovation, design-to-value thinking, and sustainability.

Outside of her projects, Megan embraced opportunities to think like a startup founder. At PERLab, she helped rebrand and lead marketing initiatives to gain employee interest, spread external awareness, and grow talent. Equally exciting was her volunteer work with Good Food Catalyst, a nonprofit focused on building sustainable food systems, and Good Food is Good Medicine, a program within the nonprofit focused on health equity and nutritional development. These experiences sparked her interest in the creative, consumer-facing, and impactful work permeating the startup environment in emerging markets.

At Wharton and Lauder, Megan is excited to further her understanding of global entrepreneurship and sharpen her French language skills. Ultimately, she seeks to develop the global perspective and leadership acumen needed to effectively grow a business focused on innovative solutions for mental health challenges that span borders. She desires to be part of a sustainable business that harnesses diverse thinking to co-create environmental and socially responsible solutions.

In her spare time, Megan is a wellness and beauty enthusiast, and enjoys choreographing and dancing hip hop, singing, and solving logic puzzles.



Focus: Europe and French



JYOTIKA CHANDHOKE

Jyotika was born to a Sikh father and a Hindu mother in New Delhi, India. Growing up in an interfaith family, Jyotika's childhood served as a platform to explore the varied beliefs and traditions that encompass the rich heritage of India. She was particularly inspired by her parents to embrace the value of seva, or selfless service, underlying both religions and invest in reducing the disparities she witnessed firsthand in surrounding communities.

Jyotika pursued her undergraduate education in the U.S., graduating from the University of Virginia's McIntire School of Commerce with a Bachelor of Science in commerce. During her undergraduate years, she danced with UVA Sharaara, a collegiate dance team that participates in national Bollywood-fusion competitions. She also organized and led UVA's largest volunteering event and explored her interest in business through Alpha Kappa Psi professional business fraternity.

Upon graduation, Jyotika joined JPMorgan Chase & Co. as an investment banking analyst in New York, where she developed rigorous financial modeling and analytical skills advising companies across the power and renewable energy sector. Among other deals focused on the transition to greener energy fleets, she worked on the minority sale of a Californian contracted gas and energy storage platform for AES Energy, a global energy provider.

In an effort to employ her business toolkit towards driving positive change, particularly in India, Jyotika transitioned to the impact investing sector at the Draper Richards Kaplan Foundation in the San Francisco Bay Area. At DRK, Jyotika led the diligence processes for early-stage social enterprises spanning a range of sectors – from education technology and health care in India to global immigration reform – and developed relationships with Indian entrepreneurs and pipeline partners to expand DRK's presence in the region. She also continued to explore her enthusiasm for sustainability and international business, advising an energy access portfolio company in sub-Saharan Africa on its fundraising strategy and profitability metrics. Exposure to social sector leadership and early-stage investing at DRK fueled Jyotika's passion for stewarding capital towards scalable, high-impact social enterprises.

Through the Lauder program, Jyotika hopes not only to explore international business best practices, but also deepen her understanding of the socioeconomic fabric of India in order to better support innovative solutions to social issues, such as the climate crisis.





BEN CHON

Ben was born and raised in Los Angeles and graduated from the University of California, Berkeley in 2015 with a major in business administration and minor in creative writing. Upon graduation, Ben worked as an investment banking analyst at J.P. Morgan in San Francisco, where he was the sole analyst on 15 closed transactions with more than \$13 billion in transaction volume and ranked at the top of his analyst class. While working in banking, he also started a nonprofit called Subconscious that aims to lower the stigmas surrounding mental health.

After a personal family illness, Ben quit in 2018 and backpacked across South America, Asia, and Australia for six months to fulfill a lifelong dream. Towards the end of the year, he founded a fashion brand called Asthetic Studios. He and his team traveled across Asia to find suppliers and worked with manufacturers and producers in China and Korea while fulfilling orders in the U.S.

After winding down Asthetic Studios at the end of 2020, Ben decided to jump into content creation and started rareliquid, a YouTube channel offering high-quality content in the investing and career niches. His content focuses on crypto, equities, personal finance, investment banking, consulting, and more. In the first year, rareliquid generated six figures in revenue while maintaining profitability and was featured in The New York Times and Business Insider.

Through Wharton and Lauder, Ben hopes to develop friendships with peers from all over the world, learn from their perspectives, and work together on new business opportunities.

In his spare time, Ben enjoys playing pool, writing, and following tennis and the NBA. His favorite movies include “The Godfather,” “Pulp Fiction,” and “Good Will Hunting,” while his favorite books are “Kafka on the Shore,” “Pachinko,” and “Shoe Dog.”





CHAD CLAYTON

Chad grew up amidst the red rock of Southern Utah and attended Brigham Young University, where he majored in applied physics with minors in Japanese and writing and rhetoric.

He took a two-year break after his freshman year to live and work in Japan as a missionary with the Church of Jesus Christ of Latter-day Saints, and he became fluent in Japanese. This was his first substantial exposure to Asia, and it impressed him deeply.

Chad had never considered a career in business until a part-time summer job morphed into an opportunity to co-found a residential solar company. Intrigued by this new domain of problem-solving, Chad took a year off from school and co-founded Summit Energy, taking responsibility for virtually everything besides sales. Managing the company office through a rapid expansion to four U.S. states was his business “baptism by fire” and the genesis of his deep interest in management problem-solving.

Chad would later found Camber Dynamics, a business software consultancy specializing in cloud software systems for small-to-medium businesses. As the head of Camber Dynamics, Chad worked with company owners and executives to identify and resolve elements of friction in their operations through custom software tools and migration to cloud platforms.

While running Camber, Chad moved to Penang, Malaysia, to explore opportunities for remote work and stayed for nearly three years, hiring local tech workers and opening a local office in the process. This second lengthy exposure to East Asia cemented his interest in the region and his belief that its influence in global economics, politics, and culture will only increase.

At Wharton, Chad hopes to formalize his business education and gain high-impact management and analytic skills that will enable him to transition from small business to larger, more complex enterprises. Through intensive language and cultural study at the Lauder Institute, he seeks to tailor these skills to the international business climate in his region of concentration. Chad’s long-term career ambition is to positively impact the sustainable development of emerging ASEAN economies and to develop greater ties between the U.S. and East Asia.

In his personal life, Chad enjoys table tennis, choral singing, food tourism, golf, and spending time with friends. His lifelong goals include heli-skiing, renovating a Japanese farmhouse, and going to space.





MATT CULLOM

Matt is originally from Williamsburg, Virginia. From an early age, he was fascinated by international affairs, foreign languages, and public service. Matt attended Georgetown University's School of Foreign Service, graduating magna cum laude with a bachelor's degree in international economics and a minor in French.

During his undergraduate studies, Matt lived and worked extensively in France. He studied at Sciences Po Paris for two semesters, interned at the U.S. Embassy in Paris, and worked for a regional economic development agency helping American businesses enter the French market.

After graduation, Matt spent a summer working as a teaching assistant at a French language immersion program before joining Deloitte's public sector consulting practice. He soon discovered a passion for helping government and nonprofit changemakers adopt and scale emerging technologies. He helped stand up and grow the federal arm of Deloitte's innovation and design practice, Doblin, and worked with some of the largest U.S. federal agencies, mainly in the travel and transportation sectors. As an innovation consultant, Matt has developed tech-forward product and go-to-market strategies for the U.S. Postal Service, supported the deployment of new airport security technologies for the Transportation Security Administration, and helped pilot artificial intelligence solutions for the U.S. Department of State. He also co-led Deloitte's international pro bono consulting fellowship, traveling to countries including Cambodia and Ghana to support business transformation for local nonprofits.

At Wharton and Lauder, Matt is looking forward to polishing his French language skills within the French-Europe track, diving into innovation and entrepreneurship curriculum, and building his intercultural leadership skills.

In his spare time, Matt stays active by running, surfing, snowboarding, and playing Ultimate Frisbee. He's also a big soccer fan, an avid supporter the U.S. Men's National Team, and dreams of attending a World Cup someday.





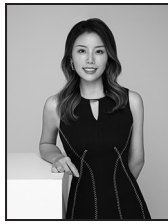
MANUEL (MANOLO) G. DIAZ CORRADA

Manuel Diaz Corrada was born and raised in San Juan, Puerto Rico. Before becoming a student at Penn's Carey Law School and Lauder, he earned a dual Bachelor of Science/Master of Science in electrical and computer engineering from Carnegie Mellon University and a Master of Science in systems engineering and management at the University of Texas at Dallas. After graduating from Carnegie Mellon, he worked as an engineer and product manager in Texas, North Carolina, and Washington, D.C., in the semiconductor and personal electronics industries.

He is a member of the U.S. Patent and Trademark Office patent bar and is looking to intern in the summer of 2023 at a law firm practicing transactional intellectual property law or streamlining large manufacturers legal operations during the summer of 2023. His desired direction towards the future is focused on manufacturing and nearshoring or onshoring industrial capacity into the United States through entrepreneurship or regulatory changes.

In his free time, Manolo likes to read about financial markets, entrepreneurship through acquisition, and history. He is an avid traveler who has visited more than 35 countries and an amateur ancient coin collector.





XINYUN DONG

Xinyun was born and raised in Shanghai, where she developed endless curiosity beyond her immediate world. Xinyun learned English and Japanese at a young age and attended high school in Tokyo. Seeking to develop an understanding of international businesses, she began her studies at Hitotsubashi University in Tokyo. She majored in strategic management and was selected for the Shibusawa Scholar Program to study abroad for a year at the University of Pennsylvania. As a student, she tutored Japanese students in Tokyo, supported the operations of the Penn Wharton China Summit in Philadelphia, volunteered with disadvantaged children in Buenos Aires, and advocated for entrepreneurship and tourism in Yonago, a small town in Japan.

After college, Xinyun joined Oliver Wyman and was relocated from Tokyo to its Asia Pacific headquarters in Singapore. As a management consultant, she worked on strategy projects in countries across the region, including Thailand, Malaysia, New Zealand, and China. Xinyun advised energy companies on reaching net-zero emissions and worked with banks to develop their green finance solutions and sustainability agendas. Amazed by how startups can create innovative solutions with sustainable values, Xinyun joined Neuron Mobility, an e-scooter sharing startup that operates in more than 25 cities across Australia, New Zealand, Canada, the U.K., and South Korea. As a global strategy associate, she not only drove global expansion initiatives, but also worked with tech and data teams to enhance product offerings. Xinyun's professional experiences have reinforced her passion to shape a sustainable future by empowering startups with innovative solutions to scale up internationally. At Wharton and Lauder, she plans to focus on the intersection of entrepreneurship and sustainability.

Xinyun speaks Mandarin, Shanghaiese, Japanese, and English fluently and is learning Spanish. Upon graduation, she aspires to join the entrepreneurship ecosystem to support sustainable businesses and facilitate cross-border collaborations. In her spare time, Xinyun enjoys traveling, rock climbing, and language learning. She has completed the STOTT pilates instructor training and teaches pilates part time.





KATERINA DYAKOVA

Katerina was born in Moscow and grew up in Kazakhstan and Uzbekistan before moving to the United States when she was 8. Being a first-generation immigrant allowed her to appreciate diverse cultures from an early age and sparked her passion for languages.

Katerina believed that a business education was key to solving global problems. After high school in Connecticut, she attended the Wharton School, receiving a Bachelor of Science in economics with concentrations in finance and marketing. At Wharton, Katerina was involved in activities focused on community building, including the Wharton Undergraduate Cohorts System and the International Affairs Association.

After graduating in 2018, Katerina moved to Los Angeles to work at the Walt Disney Company. She joined the Decision Support group, which is the company's internal financial consulting team. In this role, Katerina partnered with various business units at Disney to help them evaluate the financial impact of strategic decisions. One of the key projects she supported included Disney's sale of its New York City Upper West Side campus to build a new campus at 4 Hudson Square.

In 2020, Katerina joined McKinsey & Company's Southern California office. At McKinsey, Katerina served a diverse set of clients in the health care, the public sector, software, and education to support their business development, operational, and growth strategy needs. She especially enjoyed helping organizations think through crisis response and solutions to ambiguous problems. Outside of client work, Katerina was involved in several mentorship programs as well as pro bono consulting at the firm.

At Wharton and Lauder, Katerina looks forward to expanding her understanding of business in emerging markets, with a focus on social impact and international growth. In her spare time, she enjoys traveling to explore new countries, hiking, skiing, and reading.





PIOTR DZIADOSZ

Piotr was born and raised in Lublin, a mid-sized city in southeastern Poland. Throughout his early education, his parents subscribed to National Geographic and Time. Reading those magazines helped him develop a lifelong passion for geography and geopolitics. In high school, he participated in multiple simulations of U.N. and European Parliament debates across Poland and Germany.

Piotr completed two undergraduate degrees in quantitative economics at the Warsaw School of Economics and in philosophy at the University of Warsaw. He also completed an Erasmus exchange in Lisbon, where he freelanced for Bloomberg Businessweek Poland, writing articles about financial austerity measures in southern Europe.

Inspired by his Nordic class mates, Piotr decided to take a gap year and interned at three different ecommerce/fintech startups of Rocket Internet family, a German tech incubator, in Hamburg, Munich, and Kuala Lumpur, followed by an internship with Google in Poland.

Subsequently, he enrolled in the Grande Ecole Master in Management program at HEC Paris, where he took an eye-opening elective about venture capital, went on an exchange to the India Institute of Management-Calcutta, and wrote a thesis about venture capital in emerging markets. After graduating in 2017, Piotr moved to New Zealand for an investment analyst role at a government-sponsored, early-stage venture capital firm investing in Kiwi startups.

In 2018, Piotr returned to Poland and joined McKinsey & Company in Warsaw. As a management consultant, he explored multiple industries across Europe, the Middle East, and North America serving an insurance client in Croatia, an oil and gas tycoon in Qatar, an advanced manufacturing company in the U.K., and software vendors in the U.S. During the first year of the COVID-19 pandemic, Piotr joined the technology and private equity practices at McKinsey and started specializing in tech due diligence studies for PE/VC funds and strategy projects for fast-growing Series B/C startups. These interests brought him back to North America, where he moved in October 2021 to join the McKinsey Vancouver office.

At Wharton and Lauder, Piotr aspires to learn different facets of tech entrepreneurship around the world and study how cultural differences affect the business models of disruptive companies across the entrepreneurial ecosystems of Silicon Valley, Berlin, Tel Aviv, and Shenzhen.





COLIN FREDERICK

Colin was born and raised in the Caribbean nation of Trinidad and Tobago. From an early age, he was drawn to language learning, a passion that was nurtured by travel. He frequently visited his family in Montreal, Canada, and participated in high school exchange programs to Costa Rica and Venezuela.

Colin's interest in languages and cultures further developed when he was a student at Saint John's University in Collegeville, Minnesota. He double majored in political science and communication with a minor in Hispanic studies. While at university, he was selected to represent Saint John's at Harvard National Model United Nations and the 62nd Student Conference on U.S. Affairs held at the U.S. Military Academy in West Point, New York. Colin also spent a semester abroad at Universidad Rafael Landívar in Guatemala. There, he was immersed in Latin American society and gained a deep understanding and appreciation of political and cultural life in the region.

After graduating, Colin returned to Trinidad and Tobago to work with an environmental nongovernmental organization focused on sustainable development. He played a critical role in designing climate-resilient programs and advancing green growth initiatives in Caribbean countries. He then moved to Washington, D.C., to work with the Inter-American Development Bank (IDB), where he was instrumental in the implementation and management of digital transformation solutions to improve efficiencies, facilitate data-driven innovation, and share knowledge throughout the IDB's operational and corporate initiatives in Latin America and the Caribbean.

Colin also worked with the World Bank Group, where he developed change management strategies to facilitate the launch of a cloud-based technology platform across the organization's headquarters and more than 140 country offices.

Most recently, Colin worked in people analytics at the International Monetary Fund (IMF). At the IMF, he monitored the performance of human resources operational activities, promoted business process efficiencies, led technology improvements, and managed and communicated operational changes.

At Wharton and Lauder, Colin plans to advance his Spanish fluency while deepening his knowledge of business, investment, and innovation in Latin America. He is particularly interested in how smart and sustainable infrastructure solutions are being implemented to achieve national and business goals. He hopes to take these insights back to the Caribbean to help propel national and regional development.

In his spare time, Colin enjoys playing soccer and golf. He is also an avid fan of Formula 1 racing. He enjoys traveling and hiking and maintains his childhood passion for creating Lego masterpieces.





RODOLFO A. FUMERO QUIROS

Rodolfo was born in a typical Costa Rican family. He attended the German School of San José as part of a program to integrate the local and German communities. This opportunity awakened his interest for different cultures and languages and made him aware of the importance of education. At the age of 16, he took part in a student exchange and finished the 10th and 11th grades in Hamburg. After high school, Rodolfo moved to Beijing to learn Mandarin Chinese and pursue his undergraduate studies in economics and international trade at the University of International Business and Economics.

Rodolfo's passion for real cultural immersions and his interest in understanding the Chinese system from within took him to work at ICBC Leasing, a subsidiary of the Industrial and Commercial Bank of China, where he joined the treasury department. After managing relationships with multiple banks in various geographical regions for four years, Rodolfo was appointed to join ICBC Aviation, the aircraft leasing company of ICBC, where he covered the bank's aviation business in the Americas. After 10 years in China, Rodolfo moved to Dublin, Ireland, a global hub for aviation finance.

In this position, Rodolfo took advantage of his multicultural understanding to strengthen ties and bridge the differences among the clients in the Americas, the company's management in Asia, and the aircraft manufacturers in Europe. He expanded the bank's aircraft portfolio in the region and successfully drove business throughout the aviation crisis caused by the COVID-19 pandemic.

Rodolfo is fluent in Spanish, Mandarin Chinese, English, German and, hopefully soon, Portuguese. If he could, he would dedicate completely to studying new languages and learning about different people around the world. Rodolfo found in Lauder the ideal opportunity to combine his passion for different cultures and business. Through the program, he aims to gain access to Brazil, the largest market in Latin America and a country he has loved for years but hasn't yet had the opportunity to explore deeply.

At Wharton, Rodolfo expects to continue engaging in future mobility and diversity, equity and inclusion. He enjoys traveling, trying new restaurants, and spending time with friends and family. Rodolfo loves to explore the beach on his paddle board and will never refuse an invitation for Sichuan hotpot.





NATHAN GEE

Nate was born in Evanston, Illinois, but grew up primarily in southeastern Massachusetts after spending his youngest years in Illinois and Ohio. Beginning in middle and high school French classes, Nate developed a sustained interest in foreign language study and French language and culture, as well as an aspiration to expand his horizons through travel and intercultural immersion.

In 2018, Nate graduated summa cum laude from Middlebury College, where he majored in French and economics. He spent an exchange semester in Paris at Sciences Po during his junior year and earned highest honors in French for his senior thesis on literary depictions of personal identity in Nazi-occupied France during World War II. At Middlebury, Nate held roles on the student government's finance committee and as an executive member of the consulting club for Vermont-based nonprofits. He also worked as a writing tutor and as a peer career advisor at Middlebury's career center. During college, Nate developed and pursued interests in macroeconomics and international finance, which culminated in a research project his senior year analyzing unintended consequences of post-financial crisis banking regulations for currency derivative markets.

After graduation, Nate joined Bank of America Securities in its Global Capital Markets division, where he focused on interest rate and foreign exchange risk management advisory for corporate clients. In this role, he structured and executed hedges to mitigate risk on clients' financings, cross-border mergers and acquisitions, and other international projects. In his four years at Bank of America, Nate worked with clients across diverse sectors, including commercial real estate, food and beverage, health care, and biotechnology. While he interfaced primarily with multinational clients headquartered in the northeastern United States, Nate also led an internal strategy initiative to increase business across a nationwide segment of targeted companies.

At Wharton and Lauder, Nate hopes to expand his background in capital markets advisory to a broader focus on corporate strategy and innovation. In addition, he looks forward to deepening his knowledge of French and European geopolitics and economics. Nate also plans to explore fintech and is excited by its capacity to improve the efficiency and accessibility of finance around the globe.

In his spare time, Nate enjoys skiing, exercising, fishing, and rooting for the New England Patriots. He loves discovering new places through travel and food and trying out Anthony Bourdain's restaurant picks.





GEDALIA GILLIS

Gedalia was raised in Jerusalem, Israel. The cultural and religious tensions in his hometown led him to participate, and later take on a leadership role, in an interfaith dialogue program for Palestinian and Israeli youth. Early exposure to the diversity and intercultural tension of Jerusalem, which often took form of violence, sparked his passion for interfaith and intercultural dialogue.

Before beginning university, Gedalia spent more than six years serving in the Israeli special forces, ending his service with a rank of captain as a company commander. During his military career, Gedalia received an award for exemplary leadership in the field during missions evacuating injured Syrians into Israel for medical help during the Syrian civil war.

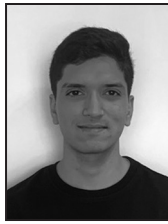
After completing his military career, Gedalia graduated magna cum laude from Tel Aviv University with a degree in philosophy, political science, and economics (PPE) and a minor in law. During his time in university, he co-founded an initiative to solve fundamental transportation issues that mainly impacted Eritrean and Sudanese refugees. Gedalia also worked at the Bank of Israel as a junior analyst, reinforcing his interest in the roles of the public and private sector in economic development and the use of macroeconomic tools to better peoples' lives.

After graduation, Gedalia worked at the Israel-based global venture capital firm OurCrowd as an associate focusing on investment opportunities and partnerships in the Gulf countries along with developing partnerships with financial institutions.

At Wharton and Lauder, Gedalia plans to expand his global knowledge of economics, politics, and culture in a new region -- Africa. He hopes to gain a deeper understanding of economic factors underlying political conflict and how business and economic growth can positively impact developing countries.

Outside of business hours, Gedalia enjoys cooking, traveling and backpacking, scuba diving in new places, the occasional single malt, and watching his local soccer team, Hapoel Jerusalem, lose yet another game.





RUKUN GOEL

Rukun was born in Dubai, United Arab Emirates, to Indian parents. Spending his childhood in India, Nigeria, and Singapore, he was fascinated by the different economic, political, and cultural contexts across these countries. As he attended international boarding school, the United World College of South East Asia in Singapore, he gained an appreciation of the value of diversity of perspective.

Motivated by his early experiences, Rukun sought a liberal arts education while majoring in economics at the University of Chicago. He also took on leadership roles in a startup and a student consulting club to round out his university experience with a practical, commercial skill set.

Upon graduation, Rukun joined the Boston Consulting Group. In his five years at the firm, he worked across three different offices – Chicago, New York, and Johannesburg. During this time, he used this tangible experience to build on his understanding of the impact of regional differences on business.

Early in his career, he focused on building his analytical capabilities to tackle both quantitative and qualitative problems faced by leading businesses today. As an associate, he won the BCG Key to Purpose award, a global recognition within the firm for solving the most complex client problems.

In 2021, he was promoted to the managerial position of project leader. With an eye towards specialization as his career progressed, Rukun found his home in two practice areas at BCG – Corporate Finance Strategy and Energy. While gaining experiences on due diligences for private equity companies and strategic buyers, he explored his interest in investing. He was also motivated to work on energy given his early memories of how oil and gas could be the bedrock of economies for countries such as Nigeria. To actively explore this, he pursued a one-year transfer to the Johannesburg office, where he worked across renewable energy, natural gas, and green hydrogen. He led a team of five to allocate funds from local and international development banks to pilot projects that are critical to incubate South Africa's nascent green hydrogen economy.

At Wharton and Lauder, Rukun is a member of the SAMENA track. In his free time at school, he is excited to spend more time playing soccer and golf. He is learning about value investing as a hobby and recently attended Berkshire Hathaway's conference in Omaha. He is also looking forward to using this time to travel and bond with his peers.





GABRIELA GONCALVES MARQUES

Gabriela was born and raised in Brazil, in a small town in the countryside of Minas Gerais. Growing up in a family very engaged in community services, Gabriela learned the importance of giving back and being an active community member. Her family also motivated her to expand her horizons and search for better opportunities elsewhere. In 2010, at the age of 15, Gabriela left her hometown to study in a bigger city.

She moved to Ribeirão Preto and later decided to pursue a career in civil engineering. In 2012, she entered the University of São Paulo, one of the most prestigious universities in the country. During her university years, she divided her time between working as chief editor for the student newspaper, engaging in a sponsored academic research program, and volunteering as a math teacher for a local nongovernmental organization. In 2015, she applied for a sponsored study abroad program called Ciências sem Fronteiras. She attended Bristol University in the U.K. for a year and used that opportunity to explore other career paths, including business management. She also volunteered for the Engineers Without Borders organization. It was also during that time that Gabriela discovered her passion for traveling and getting to know new cultures. During that year, she visited 14 countries within Europe and has since continued to take all opportunities to travel.

After returning to Brazil in 2017, Gabriela started work as a strategy consultant at Boston Consulting Group. She joined BCG as an intern and returned to the company as an associate after graduation. During her time in BCG, Gabriela worked with clients across several industries, covering procurement, operations, pricing, and other topics. Her distinguished performance was widely recognized by BCG, and she was awarded fast-track promotions twice: from associate to consultant in 2020 and from consultant to project leader in 2021.

Gabriela is passionate about her country and wishes to be an actor of change in the society she lives in. She wants to work in the public and social sector, and her main goal in earning an MBA is to develop the skill set, network, and experience required to effect change.

In her spare time, Gabriela enjoys reading books, watching classic movies, traveling, and swimming.





MASAKI GOTO

Masaki was born in Gifu, Japan. Before entering university, he moved five times due to his father's job. Constantly moving around, Masaki learned to adapt quickly to new environments. While in high school, Masaki went on a two-week cultural immersion program to the United States. This first experience abroad sparked his interest and curiosity to explore different cultures around the world.

After graduating from high school, Masaki attended the University of Tokyo, where he received a bachelor's degree in economics with a minor in finance. To further his interest in international settings, he spent a semester in HEC Paris in France and immersed himself in global cultural dynamics while enjoying the foods and flavors of Europe.

Upon graduation, Masaki joined Japan Exchange Group in Tokyo, one of the largest stock exchanges in Asia, where he worked on introducing derivatives products and implementing market rules. Wanting to repurpose his financial skills and move to the business operation side, he transitioned to EY Transaction Advisory Services. He helped multinational companies expand their business in emerging countries by providing financial advisory services, such as valuation and financial modeling, for mergers and acquisitions, and project finance projects. While at EY, Masaki became increasingly interested in how private capital could bring economic and social impacts in emerging markets through his work, such as \$1.8 billion in projects to create 1.2 gigawatts of hydroelectric power in Nepal. During this time, Masaki also became a CFA charterholder.

Eager to combine his interest in global business and impact investing, Masaki joined the International Finance Corporation, the private sector arm of the World Bank Group, in Washington, D.C. Mainly focusing on manufacturing and property sector, he engaged in early-stage investments and project development around the world, including in Ethiopia, Kenya, Iraq, Brazil, and Mexico. Masaki also volunteered to serve as international outreach lead for the World Bank Group Youth Summit, where he led the creation of discussion events in five regions to create space for youth voices. The regional events attracted 2,000 participants.

At Wharton and Lauder, Masaki looks forward to enhancing his knowledge in global business and investments as well as understanding cultural, geopolitical, and historical context across the globe, to achieve his goal of leveraging private capital to bring positive impacts financially and socially.

In his spare time, Masaki enjoys exploring new places with his wife and young son, traveling abroad, reading classical and historical literature, and watching sumo, Japan's national sport.





MATEO GUERRERO MORALES

Mateo was born and raised in Ecuador into an entrepreneurial family that always encouraged his curiosity and desire to immerse himself in multicultural environments. As a native Spanish speaker, Mateo learned French at an early age and was offered the opportunity to spend a summer in the north of France. At the age of 18, his high school achievements earned him a full scholarship at Purdue University, where he majored in industrial engineering with a minor in management. While at Purdue, he participated in global engineering projects and had the opportunity to travel to West Cameroon, where he led an engineering team to provide clean renewable energy to an off-the-grid, rural community. Inspired by the impact, he decided to pursue a career that marries technology with purpose.

Following graduation, Mateo started his career in Chicago as a technology consultant for Deloitte, which polished his understanding of how to conceptualize, develop, launch, and measure the impact of technology solutions for various industries. After three years, he left the U.S. to continue his career in Ecuador in efforts to reconnect with his roots and further explore how purpose-driven technology solutions can address Ecuador's critical societal challenges. Mateo began working as a digital project manager at Linea Cypress, a family furniture company. He then transitioned to Verndale, a Boston-based company with offshore resources in Ecuador, as a web development technical business analyst. The company is transforming the country's technology industry.

Ecuador and Latin America are becoming a technology outsourcing hub, competing head-to-head with India and Bangladesh. While at Wharton and Lauder, Mateo will focus on this trend by studying the impacts of outsourcing technology movements in Brazil and around world, specifically looking at the cultural shifts among Brazilian tech professionals and the human mobility and migration patterns caused by the high demand for skilled technicians. Mateo aspires to become a product manager for a company that leverages innovative outsourcing models and builds tech solutions for global sustainability movements. This role will prepare him with frameworks to carry purpose-driven solutions through their lifecycles and align product success with value.

In his spare time, Mateo is an avid cyclist, runner, and mountaineer. He has completed several half-marathons in San Diego and Atlanta and climbed Cotopaxi, the world's highest active volcano at 19,347 feet. He is also a passionate videographer, creating YouTube videos to share his adventures with others.





MICHAEL HE

Michael He is Chinese American, and his interest in global business stems from his family. Growing up, he heard stories of his ancestors studying abroad in distinct historical contexts before always returning to China. His parents were the first to decide to stay abroad and spent many years in large American companies before becoming entrepreneurs. Michael spent most of his childhood in the state of Georgia. A Christian, he graduated from The Westminster Schools, a Christian high school.

Michael graduated from Harvard College with honors, earning an A.B. in economics, a secondary in computer science, and a language citation in Mandarin Chinese. During college, he served as co-president of Harvard China Forum and interned at Deloitte in New York. He also spent time in Armenia, interning at the Central Bank of Armenia and later becoming a cultural bridge to the country. He has studied both the Eastern and Western dialects of the Armenian language.

After graduation, he joined Northern Light Venture Capital (NLVC) as an analyst, where he met with innovative startups based in the U.S. and Asia, especially in China and Korea. This role gave him the opportunity to spend significant time learning about business in Asia. He also supported an NLVC portfolio company named BSPK, a SaaS startup helping French luxury fashion brands engage better with their shoppers.

He co-founded Picky, a skincare app based in Korea with a global user base spanning over 100 countries and versions in English, Indonesian, Spanish, and Russian. His role as vice president of growth and marketing gave him firsthand experience with introducing an app to global markets, allowing him to consider the nuances of how different countries consume skincare education and K-beauty products.

At Wharton and Lauder, Michael aims to explore how global businesses can leave positive lasting impacts on the communities they serve. He is excited to grow his knowledge of Mandarin Chinese as well as the East and Southeast Asia region. He enjoys learning Spanish, serves as a fellow at Nordic Innovation House, and is always trying to learn phrases in new languages. Michael has recently become interested in public health and hopes to eventually make contributions to that field.





LUKE DELAINE IOTT

Luke was born and raised in Papua New Guinea, where his parents worked as linguists for 12 years. Growing up speaking Melanesian Tok Pisin in the highlands with the Bena Bena tribe left him with a lasting passion for language and work on the forefront of international affairs.

Luke attended Georgetown University, where he studied international relations and took advanced language coursework in French, German, and Chinese. While there, he studied abroad at the University of Paris IV and earned a scholarship from the Taiwan Ministry of Foreign Affairs to study advanced Mandarin Chinese at National Taiwan Normal University. Luke was also a member of Georgetown's NCAA Division I Men's Dive Team and joined Alpha Phi Omega, the community service fraternity on campus whose projects serve the diverse communities of Washington, D.C., including providing mentoring support at public schools.

After graduating cum laude with a Bachelor of Arts in government, Luke started his career as a project analyst at D.C.-based international development firm ACDI/VOCA, focusing on projects related to economic growth, climate change, and investment in emerging markets. His work took him to Liberia, Burkina Faso, Tanzania, and Ukraine. He traveled to Liberia during the 2015 Ebola outbreak to help operationalize digital cash payments to the hardest hit communities and spent three months in Tanzania working on a food security project with the United States Agency for International Development.

Luke later joined international development consulting firm DAI Global as a project manager to continue exploring his interests in finance, climate change, and renewable energy projects. In 2019, he traveled to Kathmandu to facilitate dialogue between Nepal's public and private sectors for the design of the country's first conversation trust fund. Most recently, Luke served as the project manager for the \$14 million Vietnam Urban Energy Security project to generate 400 megawatts of new distributed energy, mobilize \$600 million in investment for advanced distributed urban energy systems, and commercialize at least 20 innovative energy solutions.

At Wharton and Lauder, Luke would like to continue to explore international development finance, impact investing and consulting, and corporate strategy. He hopes to be involved with the Philadelphia LGBTQ+ community and looks forward to connecting with classmates through food, music, books, travel, and the outdoors.





SABRINA JAIN

Sabrina was raised by immigrant parents who left North India and built a life in Denver, Colorado. She spent extensive time in India from a young age, leading her to develop a deep respect and appreciation for her South Asian heritage and culture. Frequently being the only person of color in any room, she soon recognized the disconnect around cultural awareness and the importance of understanding intersectional identities and backgrounds. Her desire to learn led her to the International Baccalaureate program and cross-cultural experiences as she explored over 50 countries in her travel.

Sabrina's passion for understanding the world beyond hers was further fostered when she attended the University of Denver, where she attained a bachelor's degree in finance and a bachelor's degree in psychology with a minor in leadership. She was an active student leader through her four years, establishing the South Asian Student Association, teaching a high school social justice class, and developing a four-year leadership program centered around diversity, equity, and inclusion (DEI). To further her understanding of race dynamics, she studied at the University of Cape Town, South Africa, to understand historical influences on present day social systems. While volunteering with local communities in Cape Town, Sabrina witnessed the impacts of racial segregation and sociopolitical disparities in a developing economy, furthering her drive to understand organizational implications on societal growth.

After graduating, Sabrina moved to Los Angeles to work as a human capital consultant for Deloitte and focused on navigating organizational and cultural obstacles with big tech, life sciences, and higher education clients. Sabrina has collaborated with an array of stakeholders and executive leaders to shape inclusive and sustainable organizational practices, implementing tenets of industrial and organizational psychology and change management. Through the COVID-19 pandemic, Sabrina served as a project manager leading workstreams focused on creating an accessible remote learning environment and navigating unprecedented cyber security concerns for top-tier research (R1) universities. Outside of her client work, Sabrina has also played a pivotal role in incorporating DEI and well-being practices to her consulting sector.

At Wharton and Lauder, Sabrina is excited to further her global perspective on the impacts of sociopolitical and race-based conflicts on developing economies. She also hopes to expand her knowledge around the intersection of emerging industries and evolving cultures in South Asia.

In her spare time, you can find Sabrina exploring new speakeasies, visiting a history museum, planning her next trip, and definitely scoping out the best pizza in town.



Lauder Focus: South Asia, the Middle East and North Africa, and Hindi



EDWARD JOHNSON

While growing up in Botswana, Edward was exposed to several international immersions, including representing Botswana in an international exchange program and as part of the country's national karate team.

Edward completed a dual bachelor's degree in accounting and finance from the University of Derby, England, graduating with first class honors. During his undergraduate years, he found a passion for financial services and thought-provoking discourse. He served as founding president of both the Finance Club and the Debate Society. As the debate team captain, he represented his university at numerous tournaments, culminating in the 2013 World Universities Debating Championships in Berlin. For his active participation in student life, he was awarded the Vice Chancellor's Award for Social Excellence. Upon graduation, Edward co-founded a startup focused on arable agriculture and led it through numerous rounds of fundraising and three years of profitable operation.

After his time in the startup space, Edward joined Rand Merchant Bank's investment banking graduate program, where he worked primarily in credit analysis in Botswana. During his banking career, Edward concluded numerous in-country and cross-border transactions in diverse industries such as mining, real estate, and energy, performing transaction due diligence and financial modelling and analysis. Edward completed multiple successful work placements at RMB's head office in South Africa and was awarded RMB Africa's 2017 Innovator of the Year for a breakthrough innovation he developed with the Global Markets team.

In 2018, Edward was selected to the Mandela Washington Fellowship for his leadership potential and served on the fellowship's regional advisory board in 2019. He became the first Schwarzman Scholar from Botswana in 2020, earning a master's degree in global affairs from Tsinghua University in Beijing. The Schwarzman Scholars Program exposed Edward to a deeper understanding of China's development, especially in context to its economic and diplomatic relations with Africa. He became immersed in Chinese language classes and traditional Chinese noodle making.

Having worked in several African countries, Edward witnessed the disjuncture between growth potential and lack of opportunities. At Wharton and Lauder, Edward aspires to hone his understanding of international finance and gain a deeper understanding of how geopolitics impacts Africa's development. He aims to use his extensive investment banking experience and cultural understanding of Africa to channel funding into sectors that need it the most.

As hobbies, Edward runs half-marathons while listening to podcasts, enjoys philosophical reading, and loves baking and eating cake.





ARUNAV KANORIA

Arunav grew up in India, bilingual in English and Hindi. He was also exposed to Marwadi and Marathi in his childhood and studied Sanskrit in school.

He graduated in mechanical engineering from the Birla Institute of Technology & Science in Pilani, India. During his bachelor's degree, while interning at a waste composting startup, Arunav developed an interest in industrial design and went on to intern at a design consultancy in the summer of his junior year. Upon graduation, Arunav worked at a tech startup in the payments sector, run by college alumni, where he worked on product development and user experience.

His international exposure began in Singapore, where he was intrigued by the cultural potpourri in the country and the unique "Singlish" dialect. Arunav's strong desire to be in a foreign culture took him to Italy, where he pursued a degree in strategic design from the Politecnico di Milano. In no time, he picked up basic Italian and developed a strong community of local and international friends.

Arunav's proclivity for learning languages was put to test when he went on to work in Switzerland in a purely German-speaking environment at Conica, just after Munich-based PE firm Serafin bought the firm from BASF. Arunav's strong quantitative ability combined with his people skills quickly escalated him to senior manager, where he worked on restructuring and pricing strategy projects. Amidst a constantly changing C-suite, Arunav was the de-facto head of sales and oversaw growth in total revenue from €60 million to €75 million, while improving profitability by 5%.

Arunav went on to work in global pricing for Mylan, which merged with Pfizer's Upjohn to become the world's largest generic manufacturer, Viatris. As the company was navigating a merger through the COVID-19 pandemic, Arunav worked on ensuring supplies of the flu vaccine and improving access to the cardiometabolic range of products, while protecting the revenue from price erosion.

In nine years of living in Europe, Arunav developed a fascination for languages and etymology. He is committed to the impact of his work and eventually wants to be a social entrepreneur. His love for animals and the environment compelled him to become vegan. In his spare time, Arunav enjoys paragliding, board games, climbing, skiing, and dancing.





FIDAN KARIMOVA

Fidan was born in Baku, Azerbaijan, known as the Land of Fire, which partly explains her fiery personality and passion for learning. She got to experience firsthand Azerbaijan's transformation from a post-Soviet republic into the modern metropolis it is today. The unique geopolitical position of Azerbaijan allowed her to observe the intricate dance smaller nations need to participate in when navigating regional influences from larger, hegemonic powers.

Fidan attended high school in Malaysia, where she learned about Southeast Asian culture and history. After high school, she attended Brown University and majored in economics. However, it was after taking computer science courses that she discovered her interest in technology.

After graduation, Fidan worked for SMBC, a Japanese bank in New York, as a cybersecurity engineer. During her time at SMBC, she worked on enhancing cyber reliance while navigating the intricacies of a Japanese firm operating in North America, Europe, the Middle East, and Africa.

During the Lauder program, Fidan hopes to explore the avenues, like cyberspace, which allow emerging nations to compete with superpowers. In her free time, Fidan enjoys basket-weaving, jujitsu, and spending time in nature.





RONIT (ROSE) KATZ

Rose grew up in Ashdod, Israel, and has lived in London, Chicago, Los Angeles, and New York. Surrounded by her Jewish-Russian family, Rose cultivated an appreciation for Jewish traditions, Russian language, and the inevitable cultural changes faced by immigrants. She grew up speaking Russian and Hebrew at home. When she had to learn English, Rose watched movies and television to learn English and American customs. She attended New York University's Tisch School of the Arts, majoring in cinema studies while minoring in economics and business of entertainment, media, and technology. While at NYU, Rose volunteered at local festivals including DOC NYC, Tribeca, BAFTA, and the New York Film Festival. She interned at content companies including Anonymous Content, Viacom, and Pentimento Productions, where she worked on documentaries "Jane Fonda: In Five Acts" and "Spielberg."

With a growing appreciation for cinema and the business of entertainment, Rose joined the Film Acquisitions team at HBO supporting the network's theatrical and independent film slate. During her tenure, she supported content acquisitions for HBO Latino and output deals with major film studios, and she hosted programming for HBO's growing Young Professionals group. Upon joining the HBO Max team, Rose gained direct experience in the streaming industry while supporting negotiations for Turner series, CNN documentaries, Warner Bros. content, and international shows. Rose sourced and evaluated international series from France, Israel, Italy, and the U.K. Working within international content acquisitions provided in-depth experience of how global stories travel, inspiring her to continue pursuing international business and learning more about untold storytelling around the world.

At Wharton and Lauder, Rose is looking to gain a better comprehension of the business environment that shapes content consumption and theatrical moviegoing in Eastern Europe. She seeks to expand her understanding in entrepreneurship and innovation while the movie market continues to adapt to changing consumption behaviors. Rose also intends to expand her knowledge of unexplored local storytelling as it pertains to Eastern Europe's economy, culture, and history. She hopes to broaden her perception of how media is consumed abroad and how it impacts the local economy. Ultimately, Rose plans to utilize her experience at Wharton and Lauder to further pursue her career in the entertainment industry with a focus on international film, distribution of global content, and supporting local artists and filmmakers.

In her free time, Rose enjoys reading nonfiction, attending comedy shows, exploring new coffee shops, and touring cities by foot. She also enjoys hiking in the summertime.





EUN SOO (JACKIE) KIM

After spending the first few years of her life in Korea, Jackie moved to Singapore, which exposed her to a melting pot of dialects, cuisines, and customs. Her desire to be a part of these diverse cultures served as a launching pad for her pursuit of language. She quickly picked up Mandarin by engaging with Singaporean locals and later learned Spanish, Japanese, and French by sitting in on extra classes at her boarding school in Exeter, New Hampshire.

A few years later, Jackie combined her language skills, cultural experiences, and blossoming interest in business by leading pro bono microfinance consulting teams to Honduras and Panama while attending the University of Southern California on a full merit scholarship.

Jackie believes that her multicultural upbringing molded her ambition of narrowing the professional culture gap. She advocated for this cause during her professional career at Deloitte, where she collaborated with teams in India, Ukraine, Japan, and the U.S. to advise clients in the technology, media, and telecommunications industries. Jackie navigated time zones and multicultural business customs to optimize her clients' financial operations through technology.

While she built her expertise in the intersection of finance and technology at Deloitte, she also wore multiple hats, including designing and operationalizing a well-being initiative that was recognized by the Chief Talent Office. She also served as the product marketing lead for an internal business process modeling tool that was recognized as the 2022 Top 100 technology innovations by CIO, a leading business technology editorial.

Beyond her professional experiences, Jackie is passionate about equal opportunities for education, financial accessibility, and the future of mobility. She has published three research papers on these topics and wants to use her time at Wharton and Lauder to build upon her publications, exploring how technology can help create a more equitable society through the educational, financial, and transportation sectors.

During her spare time, Jackie enjoys playing ice hockey and is a proud skater on a handful of beer leagues around Los Angeles. When she's not at the rink, she volunteers as a financial coach for women from underserved communities and writes about topics related to personal finance and social justice on her Medium blog. Jackie is honored to be part of the Wharton and Lauder community and will use her opportunity for education to pay it forward.





EUNICE YOON KO

Born in South Korea and raised on both the East and West coasts of the U.S., Eunice developed an interest in intercultural relationships early on through her experience navigating diverse environments as a Korean American.

It was this interest that spurred her studies at the University of Virginia, where Eunice graduated with high distinction as a history and classics double major. While at UVA, Eunice sought out opportunities to gain a global perspective, studying abroad in France and interning in South Korea to expand her comfort in international settings. Additionally, she received the Harrison Undergraduate Research Award to support her independent research in Turkey that culminated in an honors thesis. Committed to service to others, Eunice was also an active member of the Alpha Phi Omega co-ed service fraternity, serving as part of the executive board and partnering with many local organizations during her time at UVA.

After graduating, Eunice pursued her interest in international affairs by joining the British Embassy within the greater diplomatic circle in Washington, D.C. Her work focused on researching and creating internal policies and programs that adhered to both U.S. and U.K. regulations while creating operational efficiency. There, she discovered her passion for people-centered work while managing multiple crises and witnessing firsthand how workplace policies affected people. She has since focused her career on people and managing workforces, eventually joining the Human Capital practice at Deloitte. She has advised multinational corporations on workforce and HR transformation and takes particular pride in her work developing operating models leveraging product management methodologies. In addition to supporting clients, Eunice led her practice's Diversity, Equity, and Inclusion team and has experience driving programmatic inclusion across global teams in the workplace.

While at Wharton and Lauder, Eunice hopes to enhance her understanding of how workforce strategy can help realize business outcomes by deepening her knowledge of business strategy, people analytics, and diverse workforce cultures around the world.

In her spare time, Eunice enjoys spending time outdoors with her rescue dog, Pippin, and traveling to new places.





HA HYUNG (HARRY) LEE

Harry is originally from South Korea but spent his teen years in a small town in Massachusetts. From a young age, Harry aspired to become a global citizen and was fascinated with experiencing different cultures, often spending hours reading world history and taking leadership positions in cultural clubs at school. He also developed a passion for languages after learning English when he moved to the U.S., picking up Spanish in school and practicing Korean at home.

After graduating with a degree in chemical engineering from the University of Rochester, Harry's desire for an international career led him to supply chain management. At Colgate-Palmolive, he was in a leadership development program and worked at the global headquarters and various plants across the U.S. to support demand and supply planning, logistics, and operations. Intrigued by "industry 4.0" and the entrepreneurial freedom in manufacturing, Harry moved to Ohio to work as an operations engineer at a Colgate-Palmolive plant producing dish soap, laundry detergent, and other home care products. He notably led the plant's smart factory program, successfully generating live data from more than 100 pieces of industrial equipment. He analyzed production performance data and led lean Six Sigma activities to address production bottlenecks. With his support, the plant achieved the annual production target of 500,000 metric tons.

Shifting industries, Harry most recently worked as an internal supply chain consultant at Evonik Industries, a leading specialty chemicals conglomerate based in Essen, Germany. In his role, Harry advised management across various business lines on redesigning their global supply chain networks and operations to drive costs down, increase fulfillment rates, and free up capital tied to unnecessary inventory volume.

At Wharton and Lauder, Harry plans to sharpen his operations strategies and business development skills. He wants to find opportunities to leverage his experiences in building and optimizing global operations while incorporating his fascination with international affairs, particularly those influencing Asian economies, to make strategic decisions.

In his free time, Harry is an avid sneaker collector and investor. He also enjoys traveling, cooking, exercising at a gym, and meditating.





REBECCA LIU

Rebecca is the daughter of Taiwanese immigrants, and she was born and raised in northern Indiana. Her childhood was peppered with visits to Nantou City, Taiwan, which inspired her to consider how the confluence of different cultures can coexist in and strengthen both individuals and societies.

Rebecca studied economics, Asian studies, and managerial analytics at Northwestern University. She studied abroad in Beijing and learned about political economy and international relations. While in college, she helped lead a student-run nonprofit, Supplies for Dreams, which has provided more than 15,000 Chicago Public Schools students with school supplies, mentoring services, and field trips. This experience sparked Rebecca's longstanding interest in improving access to high quality education for underserved communities

Rebecca began her career as a consultant for Strategy& (part of PwC), where she advised Fortune 500 companies. Later, she blended her passion for education with her professional background in consulting to join Tyton Partners. Tyton is an education-focused consulting firm that conducts growth strategy and due diligence projects for universities, nonprofits, edtech companies, publishers, impact investors, and foundations (e.g., the Gates Foundation). Rebecca co-founded the company's first affinity group, Women of Tyton. Most recently, Rebecca worked in sales strategy at Salesforce and managed reporting and forecasting for senior-level sales executives. She was the co-president of Asiapacforce - San Francisco, Salesforce's Asian American affinity group. Rebecca also worked with Salesforce's impact investing team to research trends in edtech and identify potential investment opportunities.

Rebecca co-founded Helium Consulting Coaches, a career coaching business that helped underserved populations prepare for consulting recruitment. She has spoken at colleges, nonprofits, and Fortune 500 companies about her career path. With a predilection for asking questions and fostering relationships, Rebecca enjoys interviewing Asian Americans and Asian Canadians about their relationship with their identities. She features these interviews on her blog, Redefine Dichotomies, which has been viewed by readers in 88 countries. Through the blog, Rebecca has ruminated on how the history, politics, and economics of Asian countries can metaphorically traverse oceans to shape the lives of the Asian diaspora. She is excited to join the Lauder community and continue exploring these topics.

Rebecca enjoys long-distance running, boxing, and visiting botanical gardens. She values her experiences as a mentor and associates board member for nonprofits such as Big Brothers Big Sisters, Minds Matter, UP Education Network, Act to Change, and Girls Who Consult.





ANA MARCELA LOPEZ

Ana was born in Bogota, Colombia, and immigrated with her family to Toronto, Canada, at a young age. Throughout her childhood, Ana's family hosted international students in their home as part of a homestay program, allowing her to develop deep bonds with students from all over the world.

Ana earned a bachelor's degree in commerce at Queen's University in Kingston, Ontario. Her early exposure to a wide range of cultures informed her avid pursuit of exchange and immersion programs during her undergrad studies. Ana spent a summer in rural Quebec to learn French, completed an internship at Sumitomo, a traditional Japanese keiretsu, and studied for a semester at her father's alma mater in Bogota, Universidad de los Andes. At Queen's University, Ana was deeply involved in student life, holding several elected roles and serving as president of the Commerce Society in her final year.

Since graduating, Ana has developed expertise in early-stage startup operations. She worked in strategy and operations at Canada's leading technology companies, including Shopify, FreshBooks, and Snapcommerce. Most recently, Ana brought her startup operating experience to Golden Ventures, a seed-stage venture capital fund based in Toronto. At Golden, she led the operations and platform function, spearheading the development and execution of a platform strategy to support portfolio companies, automate internal operations, and grow the firm's network. She also supported the fundraising and launch of three new funds totaling over \$160 million, more than half of Golden Ventures' assets under management (AUM). At Wharton and Lauder, Ana plans to further explore venture capital, leveraging her industry experience with her interest in the development of the Latin America region's startup ecosystem.

In her spare time, she can be found volunteering as the homecoming leader for her class of 2016, or leading a group of pre-teen Girl Guides, an organization she has been involved with for over 10 years. Some easy conversation starters with Ana include backcountry camping, road biking, and pour-over coffee.





JASON MAH

Jason was born and raised in Canada as a fifth-generation Chinese Canadian. Growing up at the nexus of several cultures, he was exposed to the importance of diversity in community. After completing his formative education in French and English, he graduated with honors from the University of British Columbia with a degree in finance. At UBC, he nurtured his passion for social impact and building cross-cultural bridges. Jason developed and led entrepreneurship workshops in partnership with the Colombian government in Medellín. He also worked directly with several social entrepreneurs to grow their businesses in the urban slum of Kibera, Kenya. In addition to fluency in French, Mandarin, and Cantonese, Jason developed a passion for Spanish while completing a semester abroad at ESADE in Barcelona.

Upon graduation, Jason joined Bain & Company in its Toronto and Seattle offices, advising clients across industries ranging from private equity to consumer retail and across functions ranging from growth strategy to mergers and acquisitions to due diligence. As part of Bain's growth equity team, he partnered with private equity clients to grow portfolio company margins and help them to secure long-term competitive advantage. Jason was an active contributor to Bain's social impact and sustainability teams. On secondment from Bain, Jason had the opportunity to advance his passion for climate action and worked for The Nature Conservancy's coral reefs restoration team. Over six months, he helped the organization develop a scalable coral farming and reef restoration concept that is currently being piloted in Tahiti. Jason was also an integral member of The Nature Conservancy's diversity, equity and inclusion task force charged with developing cross-chapter DEI framework principles.

At Wharton and Lauder, Jason is excited to focus on his passion for using business as a catalyst for social change and climate action. He hopes to combine his experience in strategy and social impact with his political economy education at Lauder to partner with innovative early-stage companies aimed at securing a more sustainable, equitable, and connected future.

Aside from building a more diverse workplace, Jason is passionate about giving back to the community. He runs workshops and one-on-one entrepreneurship mentoring sessions with new immigrants, refugees, and vulnerable populations in Toronto, Canada.

In his spare time, Jason enjoys playing racket sports, experimenting with refined farm-to-table recipes, motorcycling, and playing jazz piano.





IGNACIO MARCHIONNA FARÉ

Ignacio was born and raised in Buenos Aires, Argentina. His parents studied and worked in the United States and Europe, which exposed him to a multicultural context from a very young age. That legacy inspired him to participate in exchange programs at Boston College High School in the U.S. and St. Joséph in Reims, France, during his senior year at high school. He always loved sports and music, serving as captain of his school's soccer team and lead singer of the chorus at several events. During his senior year, he was the national flag carrier and earned a gold medal for outstanding academic achievement. As a result, he received a scholarship to study economics at Universidad del CEMA, where he graduated with a degree in accounting.

After graduation, he joined a boutique management consulting firm, Hermes Management Consulting, led by former McKinsey & Company partners. He worked for private and public companies in Argentina, Chile, and Colombia across several industries: fintech, health care, supermarkets, property technology, and freight ports. Eager to see business from the other side, he joined Mercado Libre, Latin America's biggest e-commerce and fintech company. In the Business Transformation team, he worked on the execution team of the chief financial officer and led projects across the organization.

Ignacio founded two startups in the accommodation and restaurant industries, but both businesses were heavily hit by the COVID-19 pandemic. Although he had to close his restaurant, he managed to survive the tourism freeze and joined forces with Draper Startup House. For more than a year, he has been helping develop the Latin American entrepreneurial ecosystem through networking events and joint educational programs with Draper University. He is also a startup scout for the ventures fund of DSH.

At Wharton and Lauder, in addition to achieving fluency in French, Ignacio plans to expand his global mindset by learning more about the regional political, economic, and cultural forces in Africa. His professional goal is to support entrepreneurs through investments, incubation, and acceleration programs.

Ignacio speaks English, Spanish, Portuguese, and French. In his spare time, he enjoys going to concerts, working out, and spending time with friends and family. He loves traveling and has visited more than 25 countries. He also enjoys outdoor activities including trekking and skiing.





DIEGO MARTINEZ GONZALEZ

Born in Mexico, Diego grew up mostly in the city of Guadalajara and spent several years in the United States and Australia. International experiences opened Diego to the value of collaborative endeavors across cultures and countries, but local encounters gave root to purpose. Diego has been traveling to indigenous regions in Mexico for over a decade, delivering infant formula and other resources to underserved communities. He is motivated to provide solutions to critical social issues, a mission he has pursued through public and private avenues.

Diego majored in industrial engineering at Universidad Panamericana in Guadalajara, where he founded Kiekari, a social venture focused on infant nutrition. He conceptualized a brand, a peer-to-peer distribution model, and developed an education system with the help of experts in nutrition, early development, and parenting. Through this direct-sales model, Kiekari empowered women, especially young and at-risk mothers, to earn a steady income while positively impacting their communities.

Following the idea of solving social ailments through industrial and commercial investment, Diego found an opportunity in the public sector in Mexico's federal government, specifically working in the Council for the Promotion of Investment, Employment and Economic Growth. He worked to create conditions and manage projects to incentivize economic and social development with a special focus on historically underserved regions and peoples of Mexico. Diego worked on projects in agro-industry, cybersecurity, information and communications technology, entrepreneurship, and other sectors.

Prior to joining Wharton, Diego served in local government as director of analytics and data visualization, developing data-oriented solutions and decision-making tools for the governor of Jalisco, his chief of staff, and many other government heads.

At Wharton and Lauder, Diego seeks to continue exploring ways for entrepreneurial and industrial efforts to directly improve people's lives. Diego's personal and professional background have set him up to envision agro-industry and the food supply chain as a strong engine for social and economic development in Mexico and Latin America. Through the Latin America and Portuguese track, he will gain the tools to start making this vision a reality.

In his spare time, nature is the place where Diego finds himself the most comfortable, whether sailing or windsurfing through choppy seas, or on hikes or climbs through remote landscapes.





MAESOUMEH (MAS) MOHAMMADKHANI

Raised between the United States and Iran, Maesoumeh developed a unique perspective on the intersection between a Western and Middle Eastern identity. Spending summers absorbing the Farsi language and Iranian culture, while being educated in an American system, she learned to appreciate the similarities and differences between two countries with complicated histories. Her community in New Jersey included a large number of Latin Americans, which led to her understanding Spanish from a young age. To maintain her speaking skills, she took and continues to take lessons online with her teachers in Spain and Argentina.

At New York University, Maesoumeh earned a bachelor's degree in psychology with a minor in business. She was simultaneously active in the neuroscience labs at NYU Langone, studying developmental and behavioral neuroscience. Her work in the cross-collaboration between the Fishell Laboratory at Harvard Medical School and NYU Langone labs, among many others, ended with a publication in *Nature*, a top scientific journal. Her professional experience began during her undergraduate years as well, with internships at maslansky + partners, a boutique consulting firm, and CB Insights, a technology market research firm, exposing her to new industries.

Upon graduation, she pivoted into the field of data, using her experience with neuroscience and market research data to drive her self-taught process of coding. She began her career at MediaMath, an advertising technology company, where she sought opportunities to work with global teams, especially those in Latin America. Later, she transitioned to *TIME* magazine's data team, working with internal clients including business operations, marketing, and product to address their data needs. She was active in *TIME*'s web3 development as well as the digitalization of *TIME* for Kids, which gave her technical leadership experience.

Outside of work, Maesoumeh has long been involved with public service, most recently working as part of the National Iranian American Council's leadership team, serving on her hometown's Human Relations Commission, and volunteering with Minds Matter and Peer Health Exchange.

At Wharton and Lauder, Maesoumeh plans on deepening her understanding of finance while maintaining her data acumen and gaining greater exposure to business in an international setting. She looks forward to exploring the possibilities for private sector development across the globe and is excited to achieve fluency in Spanish while continuing her practice of Farsi. In her free time, you can find her playing volleyball and tennis, painting, reading philosophy books, or watching football (soccer).





RADWAN MUNKARAH

Radwan was born and raised in the suburbs of Detroit, Michigan. As the son of a Lebanese immigrant, Radwan's life interests were shaped by his time spent in Lebanon and the Middle East. Annual summer trips with family to Beirut and Tripoli, Lebanon, furthered his affection and passion for the region. Three years spent at an international school in Riyadh, Saudi Arabia, sparked his lifelong passion for learning about other cultures and customs.

Radwan earned bachelor's degrees with high distinction in business administration and international studies at the University of Michigan. There, he supplemented international business courses with research focused on the effectiveness of global development aid in Lebanon. Instilled by his family with a sense of purpose to give back, Radwan spent his time outside of the classroom bridging resource gaps in surrounding underserved communities. Radwan served as one of two undergraduate students on an MBA-led pro bono consulting engagement with underserved businesses in Detroit. In addition, he led community service efforts as an executive board member for his professional business fraternity, Delta Sigma Pi.

After his undergraduate studies, Radwan spent a year as a health care consultant at Huron Consulting Group focused on care access in outpatient settings. For the past three years, Radwan was a consultant with Boston Consulting Group's Detroit office, where he worked on transformational projects across many industries, including automotive, private equity, health care, and more. Most recently, Radwan focused his work in sustainable finance, last helping a large bank equip its frontline commercial bankers to advise clients on climate change mitigation. Outside of his project work, Radwan co-founded the Detroit chapter of BCG Accelerate, where he gathered a team of more than 10 consultants two years in a row to dedicate free time on pro bono engagements with local minority entrepreneurs.

Radwan plans to use his time at Wharton and Lauder to develop finance and investing acumen and refine his Arabic skills. His work in sustainable finance and time spent with Detroit entrepreneurs have piqued his interest in how thoughtful capital allocation drives positive and sustainable change, particularly for smaller and underserved enterprises. Radwan is excited to further explore this space with his peers at Wharton.

In his spare time, you can find Radwan avidly cheering on the Detroit Pistons, refining his golf game, or trying his hand at new hobbies like rock climbing and Arabic calligraphy.





NATASIA NABILA

Natasia was born in Los Angeles, California, to Indonesian parents. Growing up across the U.S., Singapore, and Indonesia exposed her to multicultural environments and instilled in her a curiosity to travel and learn various languages. She speaks Bahasa Indonesia, English, Mandarin, and French.

Eager to learn among peers with a deep appreciation for cross-cultural experiences, Natasia attended a boarding school in Connecticut. There, she picked up ice hockey and cross country, sports she had never done prior to high school. After spending most of her life in a tropical climate, she discovered that she loved winter activities such as sledding and skating on frozen lakes.

Having lived in countries with different political structures, Natasia was drawn by a desire to learn about the U.S. political system. She attended the University of Pennsylvania for her undergraduate studies, majoring in political science. At Penn, she was involved in student organization with an international focus. She was events director of UNICEF and a committee member for the Penn Society for International Development. Local community outreach was also important for Natasia. During all her three years at Penn, on a weekly basis, she tutored elementary school students with the West Philadelphia Tutoring Program at the Civic House and developed lasting relationships with her students.

After graduation, Natasia returned to Singapore and joined Milbank LLP in its Singapore office. At Milbank, she learned how large-scale development projects in the oil and gas industry secure capital from banks and export credit agencies alike. Additionally, she was responsible for preparing conditions precedent and completion checklists along with clients' prepared disclosures, thus supporting the successful closure of cross-border deals.

Natasia's experiences working and being immersed in Asian and Western cultures shaped her values and career aspirations. At Penn Law and Lauder, she is excited to further refine her Mandarin language skills and gain a deeper understanding of how East and Southeast Asian businesses and politics affect international business law.

In her free time, she enjoys spinning, pottery, and walking her silver poodle, Roman.





CRISTIAN NAVARRO DELGADO

Born to a Costa Rican mom and a Panamanian father, Cristian grew up in the outskirts of San José, Costa Rica. At age 18, he moved to western Massachusetts to pursue his undergraduate studies at Amherst College, where he double majored in economics and French. Outside the classroom, Cristian was active in the Amherst community as member of the men's rowing team, a resident counselor, and head of the campus tour guide program.

After college, Cristian joined RBC Capital Markets' U.S. Municipal Finance practice based in New York City. As an analyst, Cristian primarily covered transportation, public power, and housing sector municipal bond issuers.

In 2017, Cristian returned to Costa Rica and joined Sweetwell, a Belgian-Costa Rican food startup dedicated to the manufacturing and sales of healthy, sugar-free snacks. He led the company's finance team and supported the chief executive officer in cashflow and fundraising. Cristian later returned to the finance industry as part of the Equity Research Solutions team at Moody's Analytics, where he supported the coverage of fintech stocks of companies in the U.S., Europe, and Latin America.

In 2019, Cristian became an associate at Artemis Growth Partners, an alternative asset growth equity fund dedicated to investing in the global cannabis industry. At Artemis, Cristian he worked on equity investments across multiple jurisdictions, including Canada, Czechia, Denmark, France, the United Kingdom, and the United States.

Cristian remains an active volunteer for Amherst College as class president and co-chair for the Amherst Fund, an annual alumni fundraising drive dedicated to supporting the college's operating budget. Since 2018, Cristian has also served as a volunteer financial advisor to Fundación MarViva, a nonprofit organization that oversees marine resource conservation regional programs in Costa Rica, Panama, and Colombia.

In his free time, Cristian enjoys swimming, biking, and running as a triathlon aficionado and time outdoors with Cosmo, his tireless, 4-year old rescue dog. He is also a zealous home cook that enjoys baking and "vegetarianizing" traditional recipes.

At Wharton and Lauder, Cristian plans to pursue an MBA in business, environment, energy, and sustainability (BEES) and to build on his French language skills. After graduation, he wants to continue his career, targeting a crossover between investment and sustainability.





TOM KWONG CHUN NG

Tom was born in Hong Kong to American parents. Growing up in Hong Kong and California, he was raised in the cultures and traditions of both East and West. His curiosity to explore the world led him to attend University College London. He was the student ambassador of UCL's Global Citizenship Program, leading his team to investigate the effectiveness of intergovernmental collaboration to combat climate change under the Paris Agreement. He graduated first-class honors with a Bachelor of Science in psychology.

After graduation, Tom joined Hang Seng Bank, a subsidiary of HSBC, in Hong Kong and was selected to fully support CEO-sponsored strategic initiatives. Notably, he managed the launch of a cross-border account opening tool for Mainland Chinese, liaising with representatives of Tencent as well as government officials of the Hong Kong Monetary Authority and People's Bank of China. He also launched a credit card and introduced new digital banking features.

Tom later joined Morgan Stanley as a portfolio analyst in the Private Wealth Management division and became a CFA charterholder. He led his team to manage a portfolio of \$3 billion by identifying investment opportunities across countries, sectors, and asset classes. Working alongside the Global Investment Committee and research analysts from five continents, he formulated tailor-made solutions and launched a first-in-industry equity derivatives portfolio for ultra-high net worth clients in Asia, including founders and executives of Fortune Global 500 companies.

Outside of work, Tom is passionate about giving back. He co-founded Donorlytics, an independent watchdog that provides data analytics on nonprofit organizations. He created a platform that helps the public make informed donation decisions and helps promote Hong Kong nonprofit organizations that are efficiently solving both global and local issues.

At Wharton and Lauder, Tom is looking forward to further develop his global acumen to become a well-rounded leader. Witnessing how business and finance are transformational forces of growth, he aims to build upon his investment and nonprofit expertise to pivot his career towards impact investing to help the world achieve the United Nation's 17 Sustainable Development Goals.

Tom is fluent in English, Mandarin, and Cantonese. In his spare time, you can find him scuba diving, taking muay thai (boxing) lessons, or spending time with family and friends.





FRANCO NILO

Franco was born in Santiago, Chile, and at age 6 moved to Hudson County, New Jersey, one of the most diverse counties in the United States. Growing up in such a culturally rich environment, Franco took an interest in the experiences of other groups. Although his family did not have the means to travel, Franco gained rich exposure from interacting with family, neighbors, and local businesses, which instilled an appreciation for how immigrants stay connected to their home countries despite distance.

Franco attended the University of Pennsylvania and majored in economics, with the dream of being an entrepreneur. In an elective course titled “South Asians in the U.S.,” Franco learned about the common tendency for immigrants to feel foreign in both their country of origin as well as the country they reside in. This feeling really struck a chord, and Franco decided to study abroad in Chile at the Pontificia Universidad Católica of Santiago. This was by far his most formative experience in college because it fostered his excitement about his native country. After the semester abroad, Franco began to be proud of being both Chilean and American; he could finally call both countries home.

Franco’s personal journey played a key role in his interest in the family business, which imports food products from Central and South America. During his tenure there, Franco strengthened the sales team, expanding its territory from New York and Philadelphia into Boston and Chicago, and he played a key role in doubling revenue in three years. Among his greatest professional accomplishments are guiding several peers, all recent immigrants, through buying their first home and helping thousands of immigrants connect with their roots through cuisine.

Franco’s dream is to launch a business to serve immigrant communities in the United States. At Wharton and Lauder, he hopes to meet a like-minded community that will support him in his journey. Franco considers it a privilege to perfect his Portuguese as a way to connect to the ever-growing Luso American communities of the United States.

In his spare time, Franco enjoys skiing, competing on the tennis court, and training for marathons. His favorite of all activities is taking a walk with his wife and two little girls.





JOSHUA OKONNEH

Joshua Okonneh was born in Chicago to immigrant parents from Grenada and Nigeria, and grew up in Charlotte, North Carolina. From an early age, his parents encouraged him to be intellectually curious and to push himself to learn about different cultures across the globe. His father encouraged him to attend Phillips Exeter Academy in New Hampshire, where he received excellent Spanish language education and studied abroad in Cadiz, Spain.

Joshua attended Wharton's Huntsman program for his undergraduate studies, where he began learning Portuguese and studied abroad in Brazil and Portugal. Following graduation, he joined the Boston Consulting Group, working on go-to-market strategy and post-merger integration projects for numerous consumer packaged goods companies. Joshua developed close relationships with leaders in BCG's consumer practice area and soon realized he had a passion for marketing. Joshua leveraged his Spanish and Portuguese knowledge into a global marketing associate role for a nascent ingredient producer, PureCircle, which at the time was the largest stevia producing company globally.

From there, Joshua moved to a similar marketing role with Fortune 500 firm ABM Industries, a building maintenance firm, and was privileged to be able to contribute to a firm leading the U.S. in anti-coronavirus sanitization techniques. In his spare time, Joshua invested in his Spanish and Portuguese skills, developing friendships and obtaining the courage to apply to the Lauder Institute.

Joshua is thrilled to be a member of the Lauder Class of 2024. As a Wharton alumnus, he dreamt of coming back to Wharton and continues to be involved in the Huntsman Alumni Council. Moreover, as a Black American, Joshua remains proud of Wharton's continued leadership and innovation in diversity, equity and inclusion on campus and globally.

At Lauder, Joshua hopes to further develop as a marketer and global leader with the goal of uplifting Black and other marginalized communities throughout the Americas. He hopes to further consumer brands' efforts to deliver messaging, pricing, and service levels that are as inclusive as possible and enhance the rich cultural diversity of the people who encompass North America, South America, and the Caribbean.





IGNACIO OSORIO

Ignacio was born and raised in Santiago, Chile. He studied in a small state-subsidized school where his mother was the principal. His parents taught him to always prioritize his education, encouraging him to pursue advanced mathematics and English courses from an early age. They also sought every opportunity to expose him to other cultures, traveling extensively through Latin America and the U.S.

After high school, Ignacio attended Pontificia Universidad Catolica de Chile to study business administration. While at college, Ignacio got involved in several extracurricular activities. He was a teaching assistant for economics, business, and ethics courses, volunteered as an English, math, and entrepreneurship teacher, and assisted in research for an academic paper published by the MIT Press. He also volunteered regularly at La Obra, an initiative to build houses for vulnerable Chilean families, serving as finance officer in 2014.

After graduation, Ignacio decided to pursue an international career in management consulting. He joined Integration Consulting, a Brazil-based management consulting firm. There, he worked on more than 20 projects across Latin America and the Caribbean, focusing mainly on sales and marketing strategy for the consumer goods industry. Ignacio was promoted multiple times, and in 2020 he assumed the role of co-manager for his company's offices in Chile and Argentina.

Ignacio finds purpose in supporting nongovernmental organizations focused on LGBTQ+ and human rights, and mentoring first-generation college students. He also enjoys volunteering as a math teacher in a local institute that educates low-income workers.

At Lauder, Ignacio seeks to deepen his understanding of the cultural and historical nuances that have shaped Latin America, especially Brazil, to better conduct business and contribute to the development of the region. He also expects to get educated in the global challenges facing humanity and become a positive agent of change for the planet.

Ignacio is fluent in Spanish and English, with advanced knowledge of Portuguese. He loves art and can usually be found wandering in museums and galleries during the weekends. He holds a professional certificate in art history, is a wine and beer enthusiast, and loves to go trekking every weekend with his wife and friends.





FRANCK OUATTARA

Franck was born in Ouagadougou, Burkina Faso, and raised in Senegal, Cameroon, and Guinea-Bissau. From a young age, Franck was immersed in different cultural environments, helping him develop a global mindset. Witnessing political conflict, infrastructure gaps, and the scarcity of opportunities in the sub-Saharan African countries he grew up in created a desire to play a role in disrupting these realities.

After graduating from high school in Burkina Faso, Franck moved to the U.S. to attend Temple University in Philadelphia. He double majored in economics and international business, with a concentration in international finance.

After graduation, Franck co-founded and led Bright Future Global, an education startup providing an alternative light source to children living in power-deprived areas. He also joined PwC's Global Equity group in the People and Organization practice, where he assisted Fortune 500 clients with executive compensation, pay equity analysis, and tax and accounting for domestic and international equity plans. Franck was lead associate on deals spanning several industries, including a \$226 million food and beverages restructuring deal and a \$300 million biotechnology acquisition deal for a private equity client.

After PwC, Franck sought to deepen his economic research and finance skills through pursuing a master's degree in international economics and finance from the Johns Hopkins University School of Advanced International Studies. While at Johns Hopkins, he conducted research at the Brookings Institution's Africa Growth Initiative in the Global Economy and Development program.

Upon graduating, Franck joined the International Monetary Fund (IMF), where he worked in the regional studies division of the African Department, overseeing the 45 countries making up sub-Saharan Africa. He co-authored the department's flagship report, "Regional Economic Outlook," and was a founding member of the African Department's Nowcasting Team. In this role, Franck provided training to staff of central banks, statistical offices, and ministries of economy and finance in 24 countries across sub-Saharan Africa.

Interested in starting a manufacturing-focused sub-Saharan African investment fund, Franck wants to understand the role of finance in supporting industrialization and economic growth. At Wharton and Lauder, he plans to expand his knowledge of buy-side deal structuring while deepening his understanding of the socioeconomic, political, historical, and cultural fabric of Africa in the business context.

In his spare time, Franck enjoys running, cooking, dancing, and listening to Afrobeats music. Franck is native French speaker and has some knowledge of Spanish.





GABRIEL REIZIN

Gabriel was born and raised in Santiago, Chile. Following in his grandfather and father's footsteps, Gabriel enrolled at Universidad de Chile, where he received his business administration degree. He spent a semester abroad at Copenhagen Business School, Denmark, as part of an exchange program. During that time, he took behavioral economics and finance courses while immersed in an international community.

After graduation, Gabriel joined Citi as an investment banking analyst. He worked on mergers and acquisitions and capital markets advisories for the Chilean markets, participating in some of the country's largest transactions of the decade. Gabriel later joined Activa Alternative Assets as an associate, where he made private equity and growth investments across multiple sectors including finance, health, entertainment, industrials, and retail. In addition to investing in Chile, Gabriel executed and monitored several investments across Latin America.

Eager to advance in his career, Gabriel joined the founding team of Draftea, a Mexican daily fantasy sports startup, as its chief of staff and finance lead. He collaborated on the company's Series A and co-led the VIP & Series B rounds for a total of more than \$20 million, working hand-in-hand with the chief executive officer and prominent venture capital funds such as Sequoia Capital, Bullpen, and Kaszek.

During his time at Wharton and Lauder, Gabriel is looking to gain a better understanding of the business environment that shapes Latin America while continuing to expand his knowledge of disruptive technologies that can improve living conditions in developing countries. Additionally, he plans to further develop his leadership and technical skills to become a successful entrepreneur and investor.

In his spare time, Gabriel enjoys playing golf, swimming, watching sports, and reading. He is a passionate traveler and has visited over 55 countries.





EMMA ROBINSON

Emma was raised in Princeton, New Jersey. Her family is deeply engrossed in the contemporary art world, and she first discovered her passion for global cultures by following her mom through international art galleries. Building on her excitement for new cultures, she joined her high school's Asian studies program and began studying Chinese, a decision that would shape her career path.

Emma graduated from Williams College in 2018 with a degree in Asian studies, a multidisciplinary degree that combines language, political science, and economics. While at Williams, Emma was a member of and then led a group focusing on food insecurity issues in the local community. She also spent a cumulative year living in and exploring China through internships and study abroad programs.

After graduation, Emma used her Mandarin skills to research Chinese companies for enhanced due diligence reports at Exiger. She then transitioned to Avascent, a boutique aerospace and defense consulting firm in Washington, D.C. At Avascent, she worked on many projects including improving business development strategy for the chief executive officer of a Fortune 500 company, advising on future space technologies for the Japanese Space Exploration Agency, reassessing contractor profit structures for DARPA, and a multitude of merger and acquisition transactions up to \$1 billion in value. Through Avascent, Emma discovered a deep interest in the intersection of business, global security, and technology.

Outside of work, Emma pursued her interests as a fellow in the National Security and Sino-American Technology Competition. In the fellowship, she had the opportunity to discuss many pressing issues with leaders in their field, and she also completed an independent research paper for circulation to top think tanks on how the U.S. Department of Defense can better incorporate startups into its innovation ecosystem. She also participated in a yearlong service and allyship training fellowship, which helped her further learn how to bridge cultural barriers.

At Wharton and Lauder, Emma hopes to continue pursuing her interest in the connection between global relations and business, and she looks forward to continuing a career in emerging and critical technologies after graduation. In her spare time, Emma is a passionate painter, decent cook, and she loves to try new sports. She is always excited to visit a new art museum no matter where in the world.





ZAHIO ALEXIA MARISSA SAHUE

Alexia was born and raised in Abidjan, Côte d'Ivoire, where she lived until graduating from high school. At the age of 18, she attended the African Leadership Academy in Johannesburg, South Africa. During her two years at ALA, Alexia became interested in exploring different cultures while cultivating a more nuanced understanding of the economic, political, and social dynamics that shape the African continent.

To further her education, Alexia attended Bates College in Lewiston, Maine, where she majored in economics and Chinese. While at Bates, she was active in various capacities and organizations across campus. Most notably, she was vice president of the Africana Club, a Career Center fellow, a residential coordinator for first-year students, and a choreographer and performer in several dance festivals. During her senior year, Alexia assisted her economics advisor and a fellow classmate in writing an academic paper on the impact of HIV/AIDS on human capital investment in sub-Saharan Africa. The paper was published by the Journal of Applied Econometrics in 2021.

After graduation, Alexia joined Analysis Group, an economics consulting firm founded by a Bates alumnus. She worked on a variety of projects, notably in the health care, antitrust, and intellectual property litigation practice areas. In addition to making quantitative and qualitative contributions to the cases she worked on, Alexia played a significant role in firm-wide activities such as pro bono, mentorship, recruiting, training, and diversity, equity and inclusion efforts. Alexia recently became a member of the Board of the Alliance for International Medical Action, which is headquartered in Dakar, Senegal. The board's work aligned not only with Alexia's deep interest in health outcomes in her native West Africa, but it also presented an opportunity for her to serve as media coordinator for the organization. At Wharton and Lauder, she looks forward to gaining a deeper understanding of global business and acquiring even greater cultural awareness. Her future goal is to increase educational opportunities for young girls in her home country.

In her spare time, Alexia loves to create content for social media, travel, and read. Alexia speaks French fluently and has some knowledge of Mandarin and Spanish.





MARISA SALATINO

Marisa was born in Dallas, Texas, where she attended The Hockaday School. Traveling extensively in her formative years, she developed a global mindset and appreciation for other cultures. In 2009, she began studying Mandarin Chinese and quickly developed a passion for the language and culture. While competing in a three-week televised Chinese language and cultural knowledge competition in 2011, Marisa experienced firsthand the interpersonal bridges that learning another language can build. She placed first by popular vote against 143 competitors from 45 countries. From 2012 to 2014, Marisa served as an on-air special news correspondent for China Central Television (CCTV), broadcasting in Mandarin. She has traveled to China 11 times.

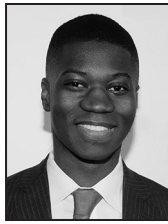
Marisa attended Harvard College and earned a bachelor's degree in East Asian studies with a secondary in economics. As part of the Harvard Project for Asian and International Relations, she coordinated marketing and supervised logistics for conferences at Harvard and in Asia for delegates from 40 countries. Marisa also served on the Harvard College Honor Counsel. During her summers, she studied abroad at the Harvard Beijing Academy, filmed a Remi award-winning documentary in Guizhou, China, and interned at Bloomberg and Goldman Sachs.

After graduation, Marisa worked for Goldman Sachs before transitioning to infrastructure private equity at Alinda Capital Partners (now Astatine Investment Partners). As a member of Alinda's Global Investments Team, she analyzed 48 deals totaling \$5.9 billion in transaction value spanning verticals including telecommunications, data centers, aviation, transportation, shipping, and utility-related infrastructure. She closed 10 transactions with a total value of \$1.2 billion.

Marisa's goals at Wharton and Lauder include building on her 13 years studying Mandarin and time living in China to elevate her language skills and understanding of Chinese business culture and the geopolitical and economic nuances across Asia and the broader global economy. She also intends to further the skills she has built as an investor and a leader.

In her spare time, Marisa enjoys traveling, cycling, the arts, and participating in endangered sea turtle conservation and other philanthropy work.





MAMADOU (MOHAMED) SALL

Mohamed was born and raised in New York City to Senegalese parents. Growing up in one of NYC's most culturally diverse neighborhoods allowed Mohamed to take a deep interest in other cultures from an early age. He also attributes much of his global mindset to his father, who traveled extensively for his work with the United Nations and stressed the importance of cultural competence.

As an undergraduate at Duke University, Mohamed studied political science with a concentration in international political economy. During his junior year, Mohamed spent a semester studying French and international affairs in Strasbourg, France, opting to live with a French host family for added depth.

After graduating, Mohamed joined CIBC Capital Markets in their Fixed Income group, where he helped institutional clients in emerging and developed markets with their hedging and liquidity needs. At CIBC, he learned about the financial markets and their role in helping businesses mitigate risk and create wealth. Passionate about increasing underrepresented talent in finance, Mohamed spearheaded many near- and long-term recruiting efforts. Most notably, he established partnerships with youth organizations in New York City and Toronto, through which high school students were introduced to financial careers in fun, digestible ways.

Determined to learn more about his roots, contextualize his upbringing, and use his financial background in a more meaningful context, Mohamed joined the Peace Corps in Senegal. As an economic development volunteer, he lived with a Senegalese host family, strengthened his Wolof language skills, and learned about the unique challenges faced by unbanked small/micro-enterprises in the informal sector. Though Mohamed's time in Senegal was cut short due to COVID-19, he looks forward to revisiting these themes at Wharton and Lauder.

Beyond his professional career, Mohamed has served as an Alumni Leadership Council member at The Opportunity Network, a nonprofit that provides career development training and college prep to high-achieving, underrepresented NYC high school students. By organizing professional networking and social events, Mohamed helped create a more cohesive alumni community.

At Wharton and Lauder Mohamed looks forward to strengthening his language skills, exploring African entrepreneurship from a local, regional, and global perspective, and finding ways to create a more financially inclusive world. In his spare time, Mohamed enjoys playing soccer, rollerblading, going to art museums, and listening to Afrobeat music.





SAMUEL SOUTH

Sam's enthusiasm for international opportunities sprouted as a young sports fan watching the Olympics in his hometown of Salt Lake City, Utah. Ever since, he has been passionate about language and cultural understanding and its use in building meaningful global connections.

After his freshman year at Yale University, Sam served as a religious volunteer for two years in Seoul, Korea, where he had leadership responsibilities, conducted trainings for several hundred individuals from around the world, and provided live translation between Mandarin, Korean, and English. While in Korea, Sam was deeply affected by his relationships with North Korean escapees, and after returning to school became heavily involved with North Korean refugee groups and conferences.

Sam graduated with a degree in international security from Yale, where he was also on the varsity fencing team. His research focused on nuclear terrorism, game theory, and global nuclear tensions. In addition to his time in Korea, he spent nearly a year in China studying language and culture at the Harvard Beijing Academy and conducting research on Chinese/North Korean relations at the Harbin Institute of Technology.

After graduation, he moved to northern Virginia and joined the National Security Operations team at LMI, a government consulting firm. Sam guided, monitored, and supported the execution of intelligence operations, traveled internationally in support of partner exchange, training, and assessment, and gained firsthand experience with multiple federal agencies.

Sam's decision to leave the national security sphere and pursue an MBA was born out of a desire to see U.S. relationships with traditional adversaries more holistically than through a single lens. Sam hopes to encourage a collaborative and forward-leaning focus on security concerns, building mutual prosperity and human connection, rather than a reactionary and exclusionary one.

At Wharton, Sam will add business acumen to his national security background by majoring in multinational management. He intends to work in international business strategy after graduation and sees business ultimately as a means of diplomacy. He hopes that closer international business relationships will not only lead to substantial economic growth but also create opportunities for North Korean citizens, alleviate human rights concerns in the region, and provide a platform for policymakers to pursue regional trust and cooperation.

Outside the classroom and office, Sam is a certified personal trainer, nutritionist, and DNA-based fitness coach with the International Sports Sciences Association, an avid outdoorsman, and an aspiring chef.





ADAM STEIN

Adam was born in New York City and grew up in the nearby suburb of Chappaqua, New York. He started learning Spanish at the age of 10, beginning a lifelong fascination with the ways in which language can bridge gaps between cultures. In high school, he continued to explore this interest by managing an English as a Second Language program for local immigrants and participating in community development projects in Ecuador and Paraguay.

Adam attended Brown University, where he graduated with a Bachelor of Arts in international relations and Middle East studies. Through his coursework, he explored issues ranging from the treatment of Syrian refugees in Spain to the ways in which the United States can improve Yemen's humanitarian landscape. In addition, he continued to improve his Spanish and took coursework in Hebrew and German. Outside of the classroom, he served as managing editor of the Brown Journal of World Affairs, where he oversaw a team of editors and edited articles by leading politicians, academics, and activists from around the world.

While in college, Adam studied abroad at the University of Granada in Spain and Tel Aviv University in Israel. These experiences allowed him to increase his proficiency in Spanish and Hebrew and gave him an opportunity to visit 15 countries in Europe, the Middle East, and North Africa.

In the summer of 2018, Adam spent 11 weeks in Costa Rica as a project supervisor for Amigos de las Américas, where he oversaw 10 volunteers working on a community development project. The following year, he received a fellowship from Brown University's Nelson Center for Entrepreneurship to work for Librimind, a technology startup based in Israel. He also worked as a legislative and public affairs intern for the U.S. Agency for International Development (USAID).

Adam joined the University of Pennsylvania Carey Law School in 2021. By participating in the JD/MA program with Lauder, he hopes to improve his Spanish and deepen his understanding of the ways in which the law can be used to promote equitable development.

In his free time, Adam can be found making handmade pasta, reading world literature, and exploring Philadelphia's food scene.





KARIM STINNER

Karim was raised in Egypt in a German Yemeni household. Being of mixed heritage, he learned about the importance of diversity and internationalism from a very young age. After attending the British International School in Cairo, Karim decided to continue his education at the University of Westminster in London, a city thriving with a myriad of cultures. After receiving his Bachelor of Arts in international business, Karim set out to travel the world to gain important professional and life experience.

Karim's desire to learn about other cultures led him to explore various parts of the world. As a global private equity analyst at The Abraaj Group, he lived in cities across the Middle East, Africa, Europe, and Latin America. Committed to generating impact, Karim focused on clean energy deals and took an active role in leading environmental social governance due diligence.

After his chapter at The Abraaj Group, Karim continued his professional journey as a management consultant at Strategy& in Dubai. Once again, finding himself in a cultural melting pot, he delivered on transformational projects across Saudi Arabia, Egypt, and Kuwait. Karim worked on projects that resonated with his values, including setting up one of the region's largest plastic recycling plants and developing the corporate strategy of a green nongovernmental organization on a pro bono project.

After graduating from Wharton and Lauder, Karim aims to work in the realm of clean technology, either through venture capital or strategy. As he aspires to deliver sustainable impact in the Middle East, he will take the entrepreneurship and innovation track at Wharton and learn Arabic through the SAMENA track at Lauder. Given the diverse range of dialects in the region, Karim strives to master Modern Standard Arabic, the unifying form that links all Arab countries, to support his future business endeavors.

In his free time, Karim is a DJ who has a passion for house and techno music. He looks forward to connecting with others who share his love for the genres and to introduce it to those keen to lend it an ear. Karim hopes to contribute to the music scene on-campus and in Philadelphia.





FRED (CRAWFORD) TAYLOR

Crawford was born in Singapore, where he lived for 11 years before his family moved to northern Virginia. As a third culture kid, he relished the international environment of Singapore. In high school, he spent two summers in Indonesia, where he witnessed the efforts of nongovernmental organizations (NGOs) to address educational and economic needs.

Crawford studied applied math at Claremont McKenna College in California. He took a gap year in Hangzhou, China, where he studied Mandarin and China's relations with Southeast Asia. He spent two summers in South Africa, volunteering at an education NGO and interning at a private equity fund. The latter experience was his first exposure to business operating with a wider view of stakeholders, extending beyond simply shareholders all the way to small-scale farmers.

Following graduation, Crawford served as an education volunteer with the Peace Corps in Liberia. He lived in a community that had once thrived because of commercial mining. However, the civil war, government mismanagement, the Ebola epidemic, and commodity price slumps destroyed the infrastructure and disincentivized reinvestment. Sitting amid literal ruins and hearing stories of the former glory days, Crawford realized that the community would only revive economically with the return of large-scale business.

Reconnecting with his network in Southeast Asia led Crawford to a job at Bukalapak in Jakarta, Indonesia. Bukalapak empowers micro, small, and medium enterprises (MSMEs) through the use of technology. He conducted various analyses for a team that focused on enabling offline MSMEs to provide financial services to underbanked populations. This experience reaffirmed his desire to work in developing countries and fueled an interest in analytics.

At Wharton, Crawford plans to focus on business analytics and to explore roles adjacent to data science that blend qualitative and quantitative analysis. Through Lauder, he will continue studying China's relations with Southeast Asia. Upon graduation, Crawford wants to pursue a career using data to support inclusive growth in developing countries.

In his spare time, Crawford enjoys reading, playing Euro-style board games, and plugging into a local church community. He also dabbles in martial arts.





PABLO TERÁN

Pablo was born and raised in Quito, Ecuador. At the age of 5, he moved to Boston for two years while his father attended graduate school there. This experience sparked Pablo's curiosity to immerse himself in other cultures as his father's classmates and professors were from all over the world. This curiosity was further nurtured through summer programs abroad and traveling around the world. Pablo visited more than 25 countries by the time he was 18.

After graduating from high school in Quito, Pablo decided to attend the University of Virginia, where he majored in economics and anthropology and graduated Phi Beta Kappa. While studying at UVA, Pablo participated in the Semester at Sea program, learning firsthand from different cultures of the countries he visited. He also worked at the United Nations Development Programme (UNDP) in the bureau of Latin America and the Caribbean, where he gained a holistic understanding of the challenges that the region faced. While he wanted to continue to support the economic development of the region, he knew that his calling was to do so through business, so he earned a master's degree in finance at UVA's McIntire School of Commerce.

Pablo started his career as a management consultant to hone the problem-solving skills he learned at school and enhance his business acumen. He first worked at cg42, a boutique strategy consulting firm in New York, and then joined the Bogotá office of Boston Consulting Group as a senior associate. At BCG, Pablo worked with Latin American clients, particularly in the financial services and energy sectors.

Pablo then joined the investment team of Grupo Pegasus, a Latin American private equity firm with \$1 billion assets under management. At Pegasus, Pablo worked in various stages of four different transactions in the retail and real estate sectors, and he led the development of Colombia's largest senior living platform. He provided portfolio company supervision, was a board observer, and worked directly with management teams on strategic projects including market entry, pricing, cost reduction, and add-on acquisitions.

At Wharton and Lauder, Pablo is excited to expand his knowledge of Latin America and learn about the political, cultural, and economic drivers that affect businesses in the region. In his spare time, Pablo enjoys traveling, spending time with his family and friends, and practicing sports such as snowboarding, kitesurfing, tennis, and soccer.





MEI-LI THOMPSON

Mei-Li was born in Hong Kong to an American father and a Malaysian-Chinese mother. When she was 6 months old, Mei-Li's family immigrated to Singapore, where she would happily grow up as an expatriate in the small yet multicultural island nation. With only her nuclear family based in Singapore, school holidays were spent visiting extended family and friends across the U.S. and Malaysia, allowing Mei-Li to cultivate an intimate understanding of both American and Southeast Asian cultures. Being half Chinese by race and an Australian by nationality, Mei-Li also developed an early curiosity for exploring other cultures and learned the importance of embracing global viewpoints.

Mei-Li pursued her undergraduate education at the University of Pennsylvania, where she double majored in history and economics and minored in East Asian languages and civilizations with a concentration in Chinese. Her love of China and improving her Mandarin skills prompted a summer teaching at a tuition center in Dingzhou and Beijing, and her long-held interest in modern Chinese history and U.S.-Sino relations led her to pursue an honors history thesis on American missionary institutions in early 20th century China.

After a summer internship in planning at Macy's, Mei-Li joined global management consultancy Kearney in its New York office. As a consultant, she helped clients tackle complex international business challenges ranging from defining risk mitigation strategies in the wake of 2019's U.S.-China trade war for a F500 tools manufacturer to redesigning the organization of a \$1 billion makeup brand to prepare them to enter the Chinese market. Over her time at Kearney, Mei-Li also fostered a passion for people-centric work, eventually joining Kearney's Leadership, Change, and Organization practice. Mei-Li honed her expertise in change management, culture, organization and operating model design through client work, pitches, and writing articles. Outside of client work, Mei-Li took great pride in her roles leading the New York office's Buddy Program and East Asian Network, as it allowed her to strengthen and broaden the office's community.

At Wharton and Lauder, Mei-Li looks forward to deepening her knowledge of global and regional geopolitical and business landscapes, diving deeper into East and Southeast Asia's history and culture, practicing her Mandarin in business contexts, and meeting and learning from wonderful people from all around the world.

In her spare time, Mei-Li loves getting her daily 10,000 steps, reading fiction, and spending time with her family and friends.





RAFAELA MARIA TORD LIRA

Rafaela was born and raised in Lima, Peru. Throughout her childhood, she was exposed to a variety of cultures and travels worldwide, which helped her develop a global mindset and practice adaptability. During high school, she learned English and French, and was part of an international exchange in London, igniting her passion for international affairs.

Seeking to adapt to any work environment, Rafaela graduated with a B.S. in economics from Universidad del Pacifico in Lima. During her undergrad, she volunteered at nongovernmental organizations centered on improving the education of children from low-income families and increasing their chances of academic success. Additionally, she was a member of the debate group, participating in United Nations' Conferences in Peru, Colombia, and the U.S.

Rafaela also participated in an exchange semester in Maastricht University, The Netherlands, where she was able to learn more in-depth about globalization, cultural differences, and negotiation skills. She took advantage of this time to travel around Europe, visiting 14 countries and learning about their culture, traditions, and history.

Interested in the dynamics of supply chain management and global networks, Rafaela started working at Scharff, an international logistics operator. During this time, she delved deeper into the intricacies of globalization networks and how they affect business. Later on, she joined a local bank, Interbank, to analyze and understand the intricacies of retail banking. There, Rafaela led many merger and acquisition transactions for financial services firms in Peru and Latin America, while overseeing strategic retail banking projects and unlocking significant value. Three years later, she decided to change divisions within Interbank to focus on the tech and digital industry by becoming product owner of digital savings accounts and personal finances.

Upon graduation from Wharton and Lauder, Rafaela hopes to continue exploring the tech industry, leveraging the knowledge she has gained throughout her personal and professional experiences.

Rafaela is fluent in Spanish and English with basic knowledge in French and Portuguese.





ALONSO TORRES-LLOSA

Alonso was born and raised in Lima, Peru. He attended a German high school, where he learned the language and interacted with diverse cultures through international exchanges and courses. Throughout his childhood, Alonso represented the Peruvian Sailing Team, which allowed him to start traveling the world from a young age, forging international friendships and learning from a multinational group of people.

As an only child, Alonso had the opportunity to accompany his father on his business trips, which ignited his interest in international business. He attended Universidad del Pacifico in Lima, where he graduated with a B.S in economics. During his undergrad, Alonso was active in different organizations across campus. He sought to expand his understanding of international dynamics by participating in multiple debate tournaments in Peru, Colombia, and the U.S. He was also a class representative for many courses and part of the team awarded with the second-best social consulting project of his class. He also participated in an exchange semester in Germany, where he gained a deeper knowledge of the country and further developed an international mindset.

Upon graduation, Alonso worked for four years at Nexus Group, a Peruvian private equity firm associated with Intercorp, one of the largest Peruvian business conglomerates. During his time at NG, Alonso led several growth projects and executed strategic initiatives for many different companies. He was responsible for evaluating Intercorp's plan to start offering services to the emerging middle class in Guyana, which allowed him to develop a deep knowledge of the country's culture. Furthermore, Alonso oversaw many greenfield and merger and acquisition projects at SMI, a leading packaging company with operations in 10 countries across Latin America, and was also part of the team involved in the issuance of the first sustainability-linked bond in Peru.

The combination of these personal and work international experiences drew Alonso to Wharton and Lauder. During his graduate studies, he hopes to continue discovering new places and cultures while creating as many international connections as possible. He is also excited about developing a better understanding of the European culture and contrasting it with the current situation in Latin America.

Alonso is fluent in Spanish, English, and German, and has some knowledge of French. During his spare time, he loves to go kitesurfing and sailing, play guitar, and travel with his friends and family.





MARIANA TRAIPE

Mariana was born and raised in Santiago, Chile. When she was in third grade, her parents put her in a bilingual school where she learned English, which sparked her interest in international affairs and languages. She also studied French and visited multiple countries with her family, learning about different cultures, food, and sports while practicing her language skills.

At the age of 18, Mariana started her studies at Pontificia Universidad Catolica de Chile to obtain her business administration degree. During that time, she continued to reinforce her interest in international affairs, taking courses in German and Catalan, participating as a representative in the Exchange Students Welcome Committee and studying abroad at the Desautels Faculty of Management at McGill University in Montreal. She also developed other interests, such as volunteering for homebuilding initiatives, and working as a teaching assistant in eight courses and as a research assistant for two published academic papers.

Upon graduation, Mariana joined J.P. Morgan's Latin America Investment Banking team. She worked on several mergers and acquisitions, equity capital markets, and acquisition finance transactions. While at J.P. Morgan she was exposed not only to transactions in Latin America, but also to cross-border deals in Asia Pacific, Europe, and North America. Her work was mostly focused on the power sector and learning about renewable energies, one of her main areas of interest. Additionally, she spent six months in the New York office, where she worked and attend corporate finance training, furthering her exposure to global business.

After three years Mariana decided to pivot, joining Matrix Consulting, a management consulting firm based in Chile where she worked on multiple local and international projects. Her work exposed her to clients in different geographies, including Cyprus, Italy, Japan, Philippines, and South Africa. She worked mostly on projects in the agricultural and wine industries, where she continued to develop her interest in sustainability, specifically water access and industrial waste.

While at Wharton and Lauder, Mariana hopes to deepen her knowledge of the global economic context she will be immersed in as a future business leader and broaden her understanding of how businesses can contribute to reducing the damaging effects of global warming.

Mariana is fluent in Spanish and English, has an intermediate level in French, and a basic level of Portuguese. She spends her free time watching movies and practicing sports, especially tennis, running and trekking.





PHILLIP J. WEINSTEIN

Phillip Weinstein was born and raised on Long Island, New York, by his Russian-Jewish parents, who immigrated as refugees from the former Soviet Union republics of Azerbaijan and Uzbekistan. He spoke Russian from a young age and was exposed to diverse cultures through traditions at home. With a profound sense of appreciation for his first-generation American identity, Phillip is passionate about connecting with other cultures and learning more about his own.

Phillip graduated cum laude from Wake Forest University with a double major in economics and Russian. Phillip's campus involvement included serving as student body treasurer and president of his fraternity, as well as being a residential advisor. After his sophomore year, he studied abroad in Vienna, Austria, and immersed himself in the study of European business culture. Besides expanding his cultural horizons, Phillip also co-ran a business in college, Wake Wash LLC. Phillip grew his laundry and dry-cleaning delivery service to over 300 customers, selling it post-graduation. Phillip went on to earn his Master of Science in commerce from the University of Virginia. His desire to enrich his international perspectives and understand the global financial system led him to study abroad across Southeast Asia.

Upon graduation, Phillip worked as an investment analyst for both Vanderbilt University's endowment and Turn/River Capital, a software-focused private equity firm. At Vanderbilt, he completed a three-year analyst program focused on investing the endowment's capital into a portfolio of private investments spanning private equity, venture capital, and real assets that led to a doubling of the endowment's size. At Turn/River, he partnered with management teams of the firm's existing portfolio companies to assist business operations, which included sales, marketing, finance, and customer success. He also sourced and evaluated potential new investment opportunities around the globe. Most recently, Phillip worked as a consultant for Ankura's Strategy & Performance Practice, where he worked with private equity-backed businesses looking to acquire international add-ons.

Phillip is thrilled to join the multinational community at Wharton and Lauder and plans to use his background to pursue something entrepreneurial. He looks forward to building upon his experiences by taking advantage of the academic and career opportunities offered as a member of the close-knit Lauder program.

In his spare time, you can find Phillip training for his next marathon, scuba diving, planning his next trip with friends, or trying a new restaurant.





JOSHUA WONG

Born in the San Francisco Bay Area, Joshua grew up in a family where conversations seamlessly code-switched between English, Mandarin, and Cantonese. At 13, he moved to Taipei. In tandem with exploring the tastes and smells of his new home, he got to explore Asia by doing a homestay in Japan, touring factories in Thailand and Malaysia, and marveling at the rapid quality-of-life improvements in mainland China. Encountering and adopting new perspectives awoke in him a desire to keep exploring.

While earning his B.A. in economics and M.A. in sociology at Stanford University, he had the chance to live among Francophones in Vietnam, interview central bankers in Sweden, and visit microloan recipients in their homes in India. These experiences instilled in him that there is no universal sense of normal and enriched the range of perspectives from which he readily draws.

In his career, Joshua is passionate about adapting existing solutions from one place to solve problems in another. After developing business acumen at Parthenon-EY, he became a user experience researcher at Uber. He listened to thousands of users across the U.S., Latin America, Europe, and Asia to shape the company's bets in new forms of mobility. By leading immersion trips with cross-functional teams, he helped Uber strike a balance between global scalability and local relevance for riders and drivers.

After Uber, Joshua wanted to focus on solving problems for underrepresented communities. When COVID-19 emerged, he was in Taiwan, where he encountered local talent that lacked global access. He helped launch 886 Studios, a Taipei-based venture studio that productizes local innovation for a global audience. He and his team, which includes the creators of Guitar Hero, Twitch, and the first Android phone, have engaged more than 100 entrepreneurs on over 50 new venture ideas. By blending Silicon Valley mindsets and Taiwanese know-how, they have created an impact that neither culture can alone. Joshua continues to serve as venture partner, connecting ideas across Taiwan and the rest of the world.

Now at Wharton and Lauder, Joshua wants to expand upon his experience in Taiwan to nurture entrepreneurship in Africa, the continent with the youngest, fastest growing, and most culturally diverse population. He is particularly interested in the role of venture studios in African entrepreneurship. He looks forward to leveraging his multilingual and multicultural background to elevate innovation from nascent tech ecosystems to a global stage.

Whenever possible, Josh indulges in slow travel, live music, hiking, and good food in good company.





MELODY R. XIE

Melody grew up on the West Coast in the U.S., in Arizona and California. As an Asian American, she has always been interested in exploring the region in greater depth. After discovering Japanese animation, Melody became fascinated by the language and culture. She went on to study Japanese in college.

Upon graduating from Cornell University with a Bachelor of Arts in economics and a minor in East Asian studies, Melody moved to Asia to experience living abroad firsthand. She first worked on the sell-side at Nomura, a leading Japanese investment bank, then in sales and trading at Merrill Lynch (Bank of America) in Tokyo.

At Merrill, Melody managed an alpha capture portfolio, generating stock ideas for institutional investors. Melody was consistently top ranked in investment ideas and alpha capture across Merrill's Pan Asia Equity Division, which ignited her passion for pursuing a career in investment management. This passion prompted Melody to transition to the buy-side. Over the past six years, Melody has invested in Japanese equities at Nezu Asia Capital Management Ltd., a Tiger Cub hedge fund. Melody frequently travels between Nezu's Tokyo and Hong Kong offices to conduct company visits, meeting with corporate management teams and performing due diligence for Nezu's investments.

Melody is excited to further build on her international experiences at Wharton and Lauder. She hopes to develop cross-cultural insights through extensive discussions with her peers from diverse backgrounds. By applying her heightened understanding of the global business environment in her future research analyses, Melody looks forward to augmenting her investment process.

In her free time, Melody enjoys singing, reading historical fiction, and advocating for minority groups in the finance industry through her participation in 100 Women in Finance. Prior to graduating from college, Melody was signed to a major record label in Japan, Imperial Records. At Imperial, Melody released four J-pop records, working with Grammy award winning producers Jimmy Jam and Terry Lewis (Janet Jackson, Mary J. Blige) and platinum producer Tom Keane (Celine Dion), as well as the former head of Virgin/EMI Japan, Yoshiaki Sanada (Utada Hikaru). Melody now produces and releases original content and covers on Youtube, Apple Music, and Spotify, under her own production company, Tiana Xiao Productions Ltd.





WENJIA YOU

Wenjia was born and raised in Nanjing, the historical and cultural jewel of China. Growing up under the Ming Dynasty City Wall in a family of engineers, Wenjia developed a wide range of interests, from explaining the mechanism of robots as a science museum tour guide to playing “Fishermen’s Song at Eventide,” a Chinese traditional music piece, at violin recitals.

The curiosity into both arts and sciences brought Wenjia to Cornell University, where she graduated summa cum laude after studying operations research and information engineering and art history. Compelled to explore the intersection of art and technology, she spent a semester abroad in Rome and interned at the American Academy of Rome. She digitized a collection of about 9,000 archaeological artifacts and a curated multimedia exhibition on Kurdish cultural preservation and refugee advocacy. Seeing how media and technology brought culture to life energized Wenjia.

Wenjia started her career in investment banking at Bank of America Merrill Lynch and in management consulting at Deloitte in New York. Her analytical and problem-solving skills cultivated through years of professional training prepared her well for her most recent position as a go-to-market strategist at TikTok LIVE. She dealt with ambiguities, collaborated with more than 100 cross-functional teams, and managed global rollout plans of more than 10 livestreaming features to creators in over 20 countries. Witnessing the potential of the creator economy enabled by technology advancement reconfirmed her interest in media and entertainment.

Outside of professional life, Wenjia is also very passionate about Korean and Chinese pop music and sharing this passion with the fan community. She has been managing fansites for Korean and Chinese artists since high school and has accumulated over 600,000 followers on Weibo. Applying her management skills, she organized fan events ranging from fundraising ¥2 million (\$306,000) to support a debuting singer in a competition to delivering masks from Korea to 1,200 fans all over China within two weeks for COVID-19 relief. Fan community, as an important piece of creator economy, has always been a constant source of inspiration to Wenjia because of its solidarity and motivation.

At Wharton and Lauder, Wenjia will continue exploring her interest in media and technology, focus on understanding the diverse cultural backgrounds behind the creator economy, and transform her dedication in the intersection of art and technology into a passion-driven career.





BONNIE YOUNG

Bonnie was born and raised in San Francisco. Growing up, she attended Chinese American International School, where she learned Chinese in an immersive environment. She also learned Chinese traditional dance and often performed at local cultural festivals.

Bonnie attended the University of California, Berkeley and studied economics with a minor in Chinese. During college, she studied abroad at both the University of Hong Kong and National Taiwan University. These experiences allowed her to fully realize the power of being bilingual and motivated her to continue studying Chinese.

After college, Bonnie worked at Wells Fargo Securities in the Investment Banking group. After investment banking, she worked for A3 Ventures, the venture capital arm of AAA Insurance. In these roles, Bonnie worked directly with entrepreneurs and learned how to analyze target companies holistically from the investor's standpoint.

In the East Asia track at Wharton and Lauder, Bonnie's goal is to understand the nuances of the current Asian business environment. She is proud to join Lauder's group of international, multilingual, and open-minded students.

In her free time, Bonnie enjoys listening to K-pop, choreographing modern dance, and writing on her blog. She is fluent in Mandarin Chinese and is currently studying Korean.





BONNIE ZHANG

Bonnie was born in Sydney, Australia, and grew up in Vancouver, Canada. She also lived briefly in Xi'an, China, as a child. Thanks to her parents' global endeavours, she was exposed to diverse people and cultures from an early age. In 2015, Bonnie won the Loran Scholarship, Canada's largest undergraduate scholarship.

While studying commerce at Queen's University as a Loran Scholar, Bonnie had the opportunity to see more of Canada and the world, which help her broaden and deepen her understanding of need and opportunity across the nonprofit, public, and private sectors.

She interned at Doctors of the World in London, advocating for vulnerable migrants to receive access to health care; the Canadian Ministry of Innovation, Science, and Economic Development, supporting policies that advance sustainable development in Atlantic Canada; and Oliver Wyman in consulting. During her junior year, she studied abroad in Hong Kong, focusing her studies on Chinese history, philosophy, and business. Outside of the classroom, Bonnie represented Queen's at international case competitions in The Netherlands, Thailand, Hong Kong, Singapore, and New Zealand.

After graduating, Bonnie joined Bain in Toronto. After gaining exposure to energy and natural resources, financial services, technology, and health care, she found a deepened interest in sustainability. She led a pro bono case with The Nature Conservancy and later completed an externship with TNC to advance natural climate solutions in the Pacific Northwest. She also led Asians at Bain initiatives in mentorship and connectivity across North America and helped plan Bain's first North America-wide AAB Summit.

Outside of work, Bonnie started a community Mandarin Café in Toronto to provide a low-risk environment for youth to practise using Mandarin to discuss complex topics. While the cafe was meant to be a five-week pilot, participants enjoyed it so much that the program was extended to over six months.

At Wharton and Lauder, Bonnie hopes to explore how business can use technology and innovation to address the most pressing societal issues, especially as the world becomes increasingly connected. She is looking forward to learning from peers and teachers and challenging her assumptions and preconceptions. On a personal level, she is looking forward to improving her Chinese and gaining a deeper cultural understanding of China and East and Southeast Asia.

In her spare time, Bonnie enjoys rock climbing, practicing yoga, and taking her senior rescue dog, Lili, on hikes.



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