WHARTON/LAUDER
MBA/MA DEGREE OVERVIEW

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Director, Dual Degree Programs
MBA Program – Academic Affairs
What do I need to earn my Wharton MBA?

Credit Units

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<tr>
<th>Quarter</th>
<th>Quarter</th>
<th>Semester</th>
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<tr>
<td>0.5cu</td>
<td>0.5cu</td>
<td>1.0cu</td>
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2-years’ tuition = 21 cus

Master’s Degree = 19 cus

MBA = 15 cus from Wharton
  Core ≈ 9 cus
  Major ≈ 5 cus

MA = 4 cus from Lauder

MBAPO – Academic Affairs
## What do I need to earn my MBA and MA?

### MBA/MA Joint Degree Program

**Class of 2021**

**Overview and Worksheet**

<table>
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<tr>
<th>Wharton MBA</th>
<th>Lauder MA</th>
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<tr>
<td><strong>15 CUs (credit units) for Wharton MBA</strong>&lt;br&gt;(17 max allowed under tuition scheme), including:&lt;br&gt;☐ 9 CUs: Fixed &amp; Flexible Core Courses&lt;br&gt;☐ 5 CUs (typically): Major</td>
<td>Courses taken for credit toward the MA degree, including MBA or JD courses for joint credit, may not be taken on a pass/fail basis.</td>
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<tr>
<td><strong>4 joint CUs from SAS</strong>&lt;br&gt;☐ INTS 721: Int’l Political Econ of Bus Environments&lt;br&gt;☐ INTS 752: Global and Regional Analysis&lt;br&gt;☐ INTS 741: Leadership and Intercultural Learning&lt;br&gt;☐ SAS Elective (non-Wharton, see MA list)</td>
<td>5 CUs from Program of Concentration&lt;br&gt;(INTS 6X0 Lang &amp; Culture OR INTS 76X Global)&lt;br&gt;☑ Lauder Summer Immersion 2019 (1CU)&lt;br&gt;☐ One course each semester — starting Fall 2019 (4CUs)</td>
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</table>

5 CUs from SAS<br>- INTS 71X: Area History (May 2019)<br>- INTS 721: Int’l Political Econ of Bus Environments<br>- INTS 732: Global and Regional Analysis (Spring 2020)<br>- INTS 741: Leadership and Intercultural Learning<br>- SAS Elective (non-Wharton, see MA list)

4 joint-CUs* from Wharton MBA<br>- MGMT 611 or MGMT 612 (1 CU)<br>+ 3 CUs of Int’l MBA electives*<br>☐ LGST 611 (.5CU)<br>☐ FNCE 613+ or FNCE 615+ (1 or .5CU)<br>☐ |

**Total Graduate Credits for MBA = 19 CUs**<br>**Total Graduate Credits for MA = 14 CUs**
Combined credit units between my MBA and MA

The total combined number of credits for the joint MBA/MA degree is **25 credit units**

15 cu Wharton MBA (17 max allowed under tuition scheme)
   • Includes core classes and major

5 cu programs of concentration
   • 1 cu summer immersion and 4 cu of program of concentration (1 cu per semester)

5 cu humanities & social sciences
   • INTS 71x (Area History), INTS 721, INTS 731, INTS 741 & SAS elective

TOTAL: 25 cu

**27 credit units** may be taken without incurring additional tuition charges.
Degree Requirements

Wharton MBA
19 graduate credits total

- 15 cu Wharton MBA (17 max allowed under tuition scheme)
  - Core (9 cu)
  - Major (typically 5 cu)
  - most majors, but not all, include 1 cu from the core
- 4 joint cu from SAS
  - INTS 721 Int’l Political Econ of Business Env.
  - INTS 731 Global & Regional Analysis
  - INTS 741 Leadership & Intercultural Learning
  - SAS elective (non-Wharton)

You need to take 15 Wharton credit units over 4 semesters.

That averages out to 3.75 Wharton credit units a semester...so no need to overload this fall!!

4 of the 15 Wharton credit units must be internationally-focused. What does that mean?!
You can get up to 2.5 of the 4 international credit units from the core:

- MGMT 611 or MGMT 612 (1 cu)
- FNCE 613 (1 cu) or FNCE 615 (.5 cu)
- LGST 611 (.5 cu)

**Wharton international credit units:**

- Cannot be taken pass/fail – be sure to take them for a grade!
- Global Modular Courses can count towards them (list released in September)
- Global Immersion Program courses **do not count** for international credit units because they are pass/fail only.
## Wharton International Credit Units for Lauder

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<td>BEPP 836</td>
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**Pre-Approved International MBA Joint Credits** | March 2019

International MBA Joint-Credits – Fall 2019

Wharton Core:
MGMT 611: Managing Establish Enterprises (1 cu)
MGMT 612: Managing Emerging Enterprises (1 cu)
FNCE 613: Macroeconomics and the Global Economic Environment (1 cu)
LGST 611: Responsibility in Global Management (.5 cu)

Wharton electives:
BEPP 770: Introduction to Business Economics and Public Policy (1 cu)
BEPP/REAL/FNCE 730: Urban Fiscal Policy (1 cu)
FNCE 719: International Financial Markets (1 cu)
MGMT 653: Field Application Project (1 cu)*
MGMT 788: Managing and Competing in China (1 cu)
MGMT 871: Advanced Global Strategy (.5 cu)
OIDD 673: Global Supply Chain (.5 cu)
OIDD 762: Environmental Sustainability and Value Creation (.5 cu)
REAL 890: International Real Estate Comparisons (.5 cu)

*project must be approved by Lauder ahead of time.
This is a busy semester for Lauder students!

- If you are not waiving anything, the full fixed core (3.25 cu) plus your two required Lauder classes (2 cu) already give you 5.25 cu.

- Consider adding .5 to 1 cu on top of all of those classes – no need to overload!

- You may want to start taking some of the internationally-focused Wharton flex core classes required for Lauder this semester:
  - MGMT 611 or MGMT 612
  - LGST 611
  - FNCE 613
Lauder Student Schedule – Fall 2019

- Lionel is a Lauder student who did not waive anything
- Changing careers from Sports Management to Consulting

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<th>August</th>
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<th>Quarter 2</th>
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<td>for Business</td>
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<td>INTS 721</td>
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<td>Program of Concentration</td>
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<td>MGMT 611</td>
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<td>Management Comm/</td>
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Credit Maximum

You need a minimum of 15 Wharton credit units but can take a maximum of 17 cu.

What can you do with those last 2 surplus cus?

- Take more Wharton courses
- Take additional SAS classes or classes at other schools at Penn, even at the undergrad-level. Lauder students have used these to take other language classes.

  **NB:** These two courses do not count towards the MA degree.

- Use them for a quarter exchange – Lauder students have saved these last 2 cus to go to INSEAD in May of their second year.

Plan carefully! Tuition surcharge for exceeding the maximum 17 cu is $9,000 per credit unit!
Common Questions

Do my courses from my Program of Concentration (e.g. Chinese, Portuguese, Global, etc.) count towards my MBA?

- No, they only count towards your M.A. degree with the Lauder program.

What counts as a Wharton credit unit?

- Any class that is taught through a Wharton department!

What does not count as a Wharton credit unit?

- SAS classes!
- Classes taken at other Penn grad schools
- Classes taken at exchange programs

I’ve waived FNCE 613 – does that mean I only need to take 3 Wharton international credit units?

- No, you still need 4 cu so you must replace it with elective(s) that meet Lauder’s international MBA joint-credit unit requirement (and not on a pass/fail basis).

What are some SAS classes that count towards my MBA?

- INTS 721, INTS 731 and INTS 741 (total of 3 cus) count toward the MBA. Your remaining SAS Elective may be INTS 750 (Advanced Topics in International Studies), an approved Global Program course, OR another approved SAS course. Please refer to the Lauder list of pre-approved international SAS courses.
MBA Program Planning

- Always identify yourself as a dual degree student

- Review MBA Curriculum Requirements
  - Academic Performance Standards & Academic Honors
  - Basic dual/joint degree info
  - Major Requirements

- Plan early & often
  - Schedule appt with an advisor for MBA planning minimally once/year

- Be proactive if you have problems
  - Learning Resource Center
    - Individual instruction & walk-in hours
    - Study strategies
    - Time management
    - Exam prep

- Utilize Faculty office hours, TA’s, Tutor@Wharton
What questions do you have?

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